

Brussels (Belgium), 28 October 2015 – 7:00 (CET) – regulated information – UCB Interim Report for the first 9 months of 2015:

# Strong growth of core medicines – continued growth of the pipeline

- Revenue up 19%\* to € 2 864 million, +12% CER<sup>1</sup>.
- Cimzia<sup>®</sup>, Vimpat<sup>®</sup> and Neupro<sup>®</sup> combined net sales of € 1 469 million, +41% or +24% CER<sup>1</sup>. Keppra<sup>®</sup> net sales of € 565 million (+12%; +2% CER<sup>1</sup>)
- R&D update: Phase 3 in EU for Vimpat<sup>®</sup> as monotherapy with positive results; U.S.
  Phase 3 for Cimzia<sup>®</sup> in non-radiographic axial spondyloarthritis started; bimekizumab with positive topline results in psoriatic arthritis
- Financial outlook 2015 updated: Revenue expected at approximately € 3.75 billion, rEBITDA now expected about € 800 million, Core EPS in the range of € 2.00-2.10.

"We are pleased with UCB's performance in 2015. Our patient value strategy is on its way to deliver superior value to patients: Already today, we are serving many more patients living with neurological or immunological diseases," said Jean-Christophe Tellier, CEO UCB. "Our core medicines continue their strong growth path and our pipeline continues to grow and to deliver results."

# Financial outlook 2015 updated:

The continued growth of Cimzia<sup>®</sup>, Vimpat<sup>®</sup>, Neupro<sup>®</sup> is driving overall company growth; 2015 revenue should reach approximately € 3.75 billion. Due to favorable currency effects, less pre-marketing costs and efficiency gains within the organization, recurring EBITDA is now expected to reach about € 800 million. Core earnings per share (EPS) are expected in the range of € 2.00-2.10 based on an average of 192.5 million shares outstanding.



Revenue in the first nine months of 2015 reached  $\in$  2 864 million, an increase of 19%\* driven by the strong growth of Cimzia<sup>®</sup>, Vimpat<sup>®</sup> and Neupro<sup>®</sup> with combined net sales of  $\in$  1 469 million, while Keppra<sup>®</sup> reached  $\in$  565 million.

€ million	9M 2015	9M 2014	Actual	CER
Revenue	2 864	2 402	19%	12%
Net sales CVN	1 469	1 044	41%	24%
Immunology / Cimzia®	775	561	38%	21%
Neurology	1 259	988	27%	14%
<b>Vimpat</b> ®	495	335	48%	28%
Neupro®	199	148	34%	27%
Keppra <sup>®</sup>	565	504	12%	2%

\* 2014 revenue have been restated reflecting the treatment of Kremers Urban as discontinued operation.

<sup>1</sup> CER = constant exchange rates All figures are unaudited



#### **R&D update**

In July, **UCB0942 (PPSI)**, a small molecule in development for highly drug resistant epilepsy, started the Phase 2 proof of concept study; first results are expected Q4 2016.

In July and August, **Vimpat<sup>®</sup>** (*lacosamide*) and **Neupro<sup>®</sup>** (*rotigotine*) were filed with the Chinese regulatory authorities for the treatment of epilepsy and Parkinson's disease respectively.

In August, a Phase 1 study with UCB1332/NPT200-11, a small molecule disease modifying treatment option for people living with Parkinson's disease, started. In January 2015, Neuropore and UCB entered into world-wide collaboration to develop and commercialize NPT200-11 in all indications.

In August in Brazil, **Keppra<sup>®</sup>** (*levetiracetam*) was approved in the treatment of epilepsy and should be available as a new treatment option for epilepsy patients in Brazil in the first quarter of 2016.

In October, the Phase 3 study in EU for Vimpat<sup>®</sup> (*lacosamide*) as monotherapy in the treatment of partial-onset seizures in adults with epilepsy generated positive results. Submission to the European authorities is planned in the first half of 2016. In the U.S. Vimpat<sup>®</sup> monotherapy is available to patients with partial onset seizures since September 2014. In July, UCB announced that the Phase 3 studies for *epratuzumab* in systemic lupus erythematosus (SLE) did not meet the primary clinical efficacy endpoints. Treatment response in patients who received *epratuzumab* in addition to standard therapy was not statistically significantly higher than those who received placebo in addition to standard therapy. A high level review of the safety data did not identify any new safety concerns.

In September, UCB initiated a Phase 3 study for the U.S. to assess the efficacy and safety of **Cimzia<sup>®</sup>** (*certolizumab pegol*) in the treatment of adults with active non-radiographic axial spondyloarthritis (nr-axSpA). First headline results are expected in 2018.

In October, **UCB6673** for immunotherapy entered into phase 1. This is from collaboration with the King's College London as part of UCB's continued strategy to innovate in drug discovery and early development by building scientific super networks and thereby convert innovative scientific discoveries into health improvements for patients.

In October, for **bimekizumab** (UCB4940) the learn phase exploratory development study in psoriatic arthritis yielded positive topline results, supporting UCB's hypothesis that targeting both ligands, IL-17A and IL-17F translates into potentially improved clinical patient benefit. These topline results will be followed by full analyses and will be submitted for presentation at an upcoming scientific meeting. UCB is now preparing the next development Phase 2b, planned to start in 2016.

All other clinical development programs are continuing as planned.



# Net sales (9 months)

€ million	9M 2015	9M 2014	Actual	CER <sup>1</sup>
U.S.	512	336	52%	25%
Europe	212	168	26%	24%
Japan	5	24	-79%	-79%
International markets	46	32	43%	41%
Total Cimzia®	775	561	38%	21%

**Cimzia<sup>®</sup>** (*certolizumab pegol*) for inflammatory TNF mediated diseases, net sales reached € 775 million, +38%, supported by continuously broadened access to patients living with inflammatory TNF mediated diseases. Cimzia® net sales in Japan are reflecting the order pattern of UCB's partner which is normalizing going forward; the in-market performance shows a continued strong growth trend (> +30%).

€ million	9M 2015	9M 2014	Actual	CER
U.S.	373	237	57%	30%
Europe	98	81	21%	20%
International markets	23	17	37%	34%
Total Vimpat®	495	335	48%	28%

**Vimpat<sup>®</sup>** (*lacosamide*) for epilepsy recorded net sales of € 495 million, an increase of 48%. Since September 2014 Vimpat<sup>®</sup> is available in the U.S. for monotherapy treatment of partial onset seizures.

€ million	9M 2015	9M 2014	Actual	CER <sup>1</sup>	Ne
U.S.	56	30	87%	54%	dis
Europe	110	102	8%	7%	ne
Japan	26	12	> 100%	> 100%	
International markets	8	5	47%	44%	
Total Neupro®	199	148	34%	27%	

eupro<sup>®</sup> (rotigotine), the patch for Parkinson's sease and restless legs syndrome, reached et sales of € 199 million, +34%.

€ million	9M 2015	9M 2014	Actual	CER
U.S.	189	148	28%	5%
Europe	186	204	-9%	-10%
Japan	68	53	28%	23%
International markets	122	100	23%	11%
Total Keppra®	565	504	12%	2%

**Keppra<sup>®</sup>** (*levetiracetam*) for epilepsy net sales were € 565 million, up by 12%. In the U.S., Keppra<sup>®</sup> net sales benefited from short supply in the market and showed strong growth in international markets.

## For further information

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#### About UCB

UCB, Brussels, Belgium (www.ucb.com) is a global biopharmaceutical company focused on the discovery and development of innovative medicines and solutions to transform the lives of people living with severe diseases of the immune system or of the central nervous system. With more than 8500 people in approximately 40 countries, the company generated revenue of € 3.3 billion in 2014. UCB is listed on Euronext Brussels (symbol: UCB). Follow us on Twitter: @UCB\_news

#### **Forward looking statements**

This press release contains forward-looking statements based on current plans, estimates and beliefs of management. All statements, other than statements of historical fact, are statements that could be deemed forward-looking statements, including estimates of revenues, operating margins, capital expenditures, cash, other financial information, expected legal, political, regulatory or clinical results and other such estimates and results. By their nature, such forward-looking

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Moreover, sales may be impacted by international and domestic trends toward managed care and health care cost containment and the reimbursement policies imposed by third-party payers as well as legislation affecting biopharmaceutical pricing and reimbursement.