# **UCB News**

### **UCB's financial update**

- 2022 total revenue and adjusted EBITDA margin at the upper end of the guided range
- Cimzia<sup>®</sup> reached its peak sales target of € 2bn in 2022
- Fintepla<sup>®</sup> peak sales expected to reach € 800 million by 2027

**Brussels (Belgium), 9 January 2023 – 7:00 AM CET** – UCB announced today that the company expects to land at the upper end of the range of its financial guidance 2022 which aimed at a total revenue in the range of  $\in$  5.3 to 5.4 billion and an adjusted EBITDA margin in the range of 21 – 22%. At the same time, UCB also announces that in 2022, Cimzia<sup>®</sup> (certolizumab pegol) has reached its guided peak sales target of  $\in$  2bn ahead of time (expected by 2024).

"We are satisfied with our operating performance in 2022," says Sandrine Dufour, CFO of UCB. "Thanks to the performance of our key products, the successful integration of our latest acquisition as well as cost discipline, wise resource allocations and efficiencies, we expect to land at the upper end of the ranges of our financial guidance given earlier in 2022. We are also very confident about the future of UCB. We will give a financial guidance for 2023 on 22 February 2023. At this point in time, we're already sharing the expected peak sales for Fintepla® (fenfluramine) of € 800 million by 2027."

Reaching the upper end of UCB's financial guidance – despite the macroeconomic headwinds - is mainly driven by the solid performance of the company's core products, like Cimzia® (certolizumab pegol) and Vimpat® (lacosamide), as well as cost discipline, wise resource allocations, efficiencies and the meanwhile successful finished integration of Zogenix (acquired in March 2022) being less dilutive than expected.

UCB will publish its Full Year 2022 financial results on 22nd of February at 7am CET.

#### **About UCB**

UCB, Brussels, Belgium (www.ucb.com) is a global biopharmaceutical company focused on the discovery and development of innovative medicines and solutions to transform the lives of people living with severe diseases of the immune system or of the central nervous system. With approximately 8,600 people in approximately 40 countries, the company generated revenue of €5.8 billion in 2021. UCB is listed on Euronext Brussels (symbol: UCB). Follow us on Twitter: @UCB news.

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### **Forward looking statements**

This press release may contain forward-looking statements including, without limitation, statements containing the words "believes", "anticipates", "expects", "intends", "plans", "seeks", "estimates", "may", "will", "continue" and similar expressions. These forward-looking statements are based on current plans, estimates and beliefs of management. All statements, other than statements of historical facts, are statements that could be deemed forward-looking statements, including estimates of revenues, operating margins, capital expenditures, cash, other financial information, expected legal, arbitration, political, regulatory or clinical results or practices and other such estimates and results. By their nature, such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions which might cause the actual results, financial condition, performance or achievements of UCB, or industry results, to differ materially from those that may be expressed or implied by such forward-looking statements contained in this press release. Important factors that could result in such differences include: the global spread and impact of COVID-19, changes in general economic, business and competitive conditions, the inability to obtain necessary regulatory approvals or to obtain them on acceptable terms or within expected timing, costs associated with research and development, changes in the prospects for products in the pipeline or under development by UCB, effects of future judicial decisions or governmental investigations, safety, quality, data integrity or manufacturing issues; potential or actual data security and data privacy breaches, or disruptions of our information technology systems, product liability claims, challenges to patent protection for products or product candidates, competition from other products including biosimilars, changes in laws or regulations, exchange rate fluctuations, changes or uncertainties in tax laws or the administration of such laws, and hiring and retention of its employees. There is no guarantee that new product candidates will be discovered or identified in the pipeline, will progress to product approval or that new indications for existing products will be developed and approved. Movement from concept to commercial product is uncertain; preclinical results do not guarantee safety and efficacy of product candidates in humans. So far, the complexity of the human body cannot be reproduced in computer models, cell culture systems or animal models. The length of the timing to complete clinical trials and to get regulatory approval for product marketing has varied in the past and UCB expects similar unpredictability going forward. Products or potential products, which are the subject of partnerships, joint ventures or licensing collaborations may be subject to differences disputes between the partners or may prove to be not as safe, effective or commercially successful as UCB may have believed at the start of such partnership. UCB's efforts to acquire other products or companies and to integrate the operations of such acquired companies may not be as successful as UCB may have believed at the moment of acquisition. Also, UCB or others could discover safety, side effects or manufacturing problems with its products and/or devices after they are marketed. The discovery of significant problems with a product similar to one of UCB's products that implicate an entire class of products may have a material adverse effect on sales of the entire class of affected products. Moreover, sales may be impacted by international and domestic trends toward managed care and health care cost containment, including pricing pressure, political and public scrutiny, customer and prescriber patterns or practices, and the reimbursement policies imposed by third-party payers as well as legislation affecting biopharmaceutical pricing and reimbursement activities and outcomes. Finally, a breakdown, cyberattack or information security breach could compromise the confidentiality, integrity and availability of UCB's data and systems.

Given these uncertainties, you should not place undue reliance on any of such forward-looking statements. There can be no guarantee that the investigational or approved products described in this press release will be submitted or approved for sale or for any additional indications or labelling in any market, or at any particular time, nor can there be any guarantee that such products will be or will continue to be commercially successful in the future.

UCB is providing this information, including forward-looking statements, only as of the date of this press





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release and it does not reflect any potential impact from the evolving COVID-19 pandemic, unless indicated otherwise. UCB is following the worldwide developments diligently to assess the financial significance of this pandemic to UCB. UCB expressly disclaims any duty to update any information contained in this press release, either to confirm the actual results or to report or reflect any change in its forward-looking statements with regard thereto or any change in events, conditions or circumstances on which any such statement is based, unless such statement is required pursuant to applicable laws and regulations.

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