

UCB's purpose –
Create value for patients,
now and into the future

Full Year 2021

Delivering on UCB's Strategy and Commitments

Capital Market Earnings Call

24 February 2022



Inspired by **patients.**
Driven by **science.**



Disclaimer & safe harbor

This presentation contains forward-looking statements, including, without limitation, statements containing the words “believes”, “anticipates”, “expects”, “intends”, “plans”, “seeks”, “estimates”, “may”, “will”, “continue” and similar expressions. These forward-looking statements are based on current plans, estimates and beliefs of management. All statements, other than statements of historical facts, are statements that could be deemed forward-looking statements, including estimates of revenues, operating margins, capital expenditures, cash, other financial information, expected legal, arbitration, political, regulatory or clinical results or practices and other such estimates and results. By their nature, such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties, and assumptions which might cause the actual results, financial condition, performance or achievements of UCB, or industry results, to be materially different from any future results, performance, or achievements expressed or implied by such forward-looking statements contained in this presentation.

Important factors that could result in such differences include but are not limited to: the global spread and impact of COVID-19, changes in general economic, business and competitive conditions, the inability to obtain necessary regulatory approvals or to obtain them on acceptable terms or within expected timing, costs associated with research and development, changes in the prospects for products in the pipeline or under development by UCB, effects of future judicial decisions or governmental investigations, safety, quality, data integrity or manufacturing issues; potential or actual data security and data privacy breaches, or disruptions of our information technology systems, product liability claims, challenges to patent protection for products or product candidates, competition from other products including biosimilars, changes in laws or regulations, exchange rate fluctuations, changes or uncertainties in tax laws or the administration of such laws, and hiring and retention of its employees. There is no guarantee that new product candidates will be discovered or identified in the pipeline, or that new indications for existing products will be developed and approved. Movement from concept to commercial product is uncertain; preclinical results do not guarantee safety and efficacy of product candidates in humans. So far, the complexity of the human body cannot be reproduced in computer models, cell culture systems or animal models. The length of the timing to complete clinical trials and to get regulatory approval for product marketing has varied in the past and UCB expects similar unpredictability going forward. Products or potential products which are the subject of partnerships, joint ventures or licensing collaborations may be subject to disputes between the partners or may prove to be not as safe, effective or commercially successful as UCB may have believed at the start of such partnership. UCB’s efforts to acquire other products or companies and to integrate the operations of such acquired companies may not be as successful as UCB may have believed at the moment of acquisition. Also, UCB or others could discover safety, side effects or manufacturing problems with its products and/or devices after they are marketed. The discovery of significant problems with a product similar to one of UCB’s products that implicate an entire class of products may have a material adverse effect on sales of the entire class of affected products. Moreover, sales may be impacted by international and domestic trends toward managed care and health care cost containment, including pricing pressure, political and public scrutiny, customer and prescriber patterns or practices, and the reimbursement policies imposed by third-party payers as well as legislation affecting biopharmaceutical pricing and reimbursement activities and outcomes. Finally, a breakdown, cyberattack or information security breach could compromise the confidentiality, integrity and availability of UCB’s data and systems.

Given these uncertainties, the public is cautioned not to place any undue reliance on such forward-looking statements. These forward-looking statements are made only as of the date of this presentation, and do not reflect any potential impacts from the evolving COVID-19 pandemic, unless indicated otherwise. The company continues to follow the development diligently to assess the financial significance of this pandemic to UCB.

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In the event of any differences between this Presentation and the Annual or Half Year Report, the information included in the Report shall prevail.

Forward-looking statements

Agenda

Jean-Christophe Tellier
CEO

OUR PURPOSE

Create value for patients, now and into the future

Iris Loew-Friedrich
CMO

CLINICAL PIPELINE DELIVERING

"6 out of 6" – Six positive Phase 3 results

Charl van Zyl
Executive Vice President
Neurology Solutions &
EU, International Markets

STRONG POSITION IN NEUROLOGY

Leadership position in epilepsy
Getting launch ready in generalized myasthenia
gravis

Emmanuel Caeymaex
Executive Vice President
Immunology Solutions & Head of U.S.

IMMUNOLOGY

Expanding portfolio in immunology – strong
performance with CIMZIA® and EVENITY®, and
launch momentum with BIMZELX®

Sandrine Dufour
CFO

2021 FY PERFORMANCE

Solid financial foundation – ready for the future

Jean-Christophe Tellier
CEO

CONCLUSION

What the future holds...

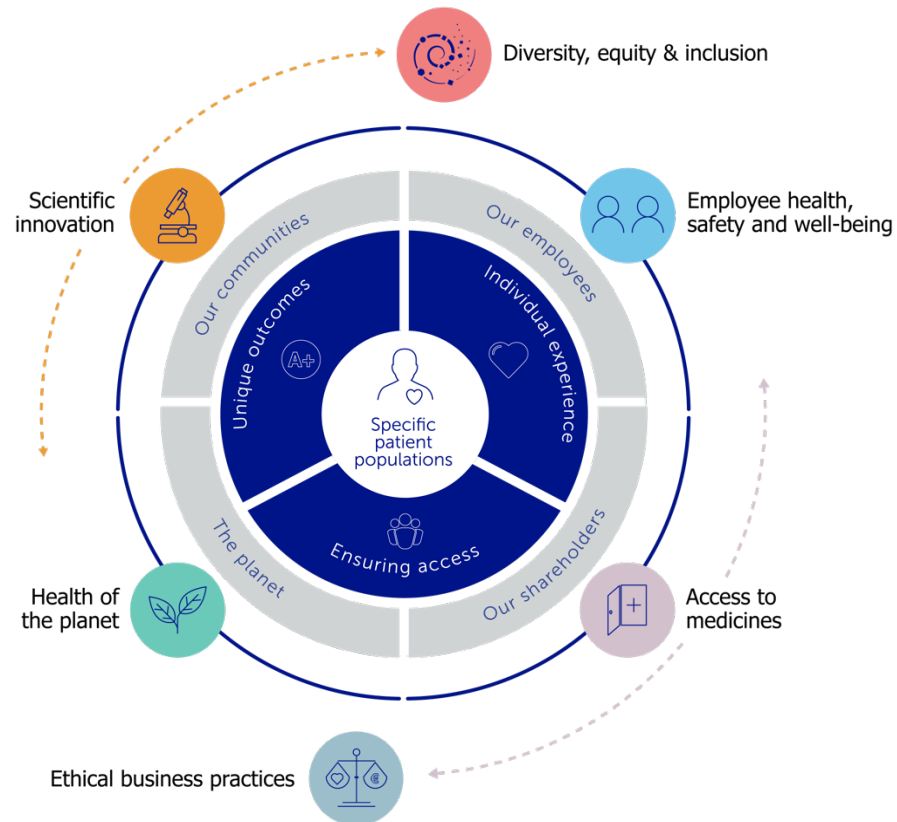


**Our purpose –
Create value for patients,
now and into the future**

Amplify impact for 2025

Jean-Christophe Tellier
CEO

Driving sustained growth while making a positive impact on society



Value for patients

- ✓ **>3.7 million** patients
- ✓ **31%** reimbursement for all within regulatory labels
- ✓ **55%** reimbursement for some but not all within regulatory labels



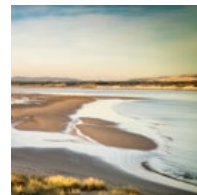
Value for people at UCB

- ✓ **1 359** jobs created
- ✓ **81.9%** for our Health, Safety and Wellbeing index



Value for our communities

- ✓ **99** projects in the UCB Community Health Fund since 2020



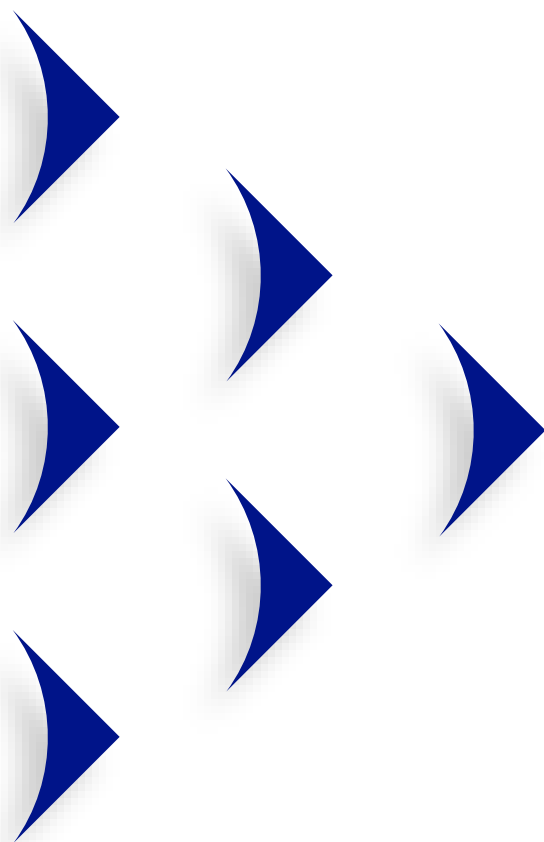
Value the planet by 2030

- ✓ **-62%** CO₂ emissions we directly control vs. 2015
- ✓ **23%** emissions by our suppliers with Science-Based-Targets alike



Value for shareholders by 2025

- ✓ **€ 5.78 billion** revenues
- ✓ **€ 1.64 billion** adj. EBITDA
- ✓ **16.8** as Sustainalytics rating (low risk)



Guidance 2025

Leading in 5 specific patient populations

Financial guidance At least € 6bn top line
Low- to mid-thirties adj. EBITDA margin

Improved **ESG** rating performance

Our strategic growth path towards 2025

2015-2021



Delivered...



Focus on patients that can benefit most

>3 700 000 patients treated in 2021

Growth in core products. Tracking well towards peak sales

Topline growth 8% CAGR*



Successful launches

BRIVIACT®, NAYZILAM®, EVENITY® and BIMZELX®



Strengthened R&D to deliver new compounds in shorter cycle times

2021/2022: Six positive Phase 3 results out of six studies

BIMZELX® approved in Europe, GB, Japan and Canada



Enhanced financials and **strategic** flexibility

Net debt/adj. EBITDA FY 2021 0.5x after 1.0x in 2020



Identify & act on potential new opportunities

Acquisitions of RA Pharma, NAYZILAM®, Engage Therapeutics and Handl Therapeutics

Partnership with Roche/Genentech;
2021: Partnership with Novartis
2022: Agreement to acquire Zogenix



Integrate sustainability for business and societal impact

Good and improving ratings: Sustainalytics, ISS ESG, CDP, WDI



Inspired by **patients**.
Driven by **science**.

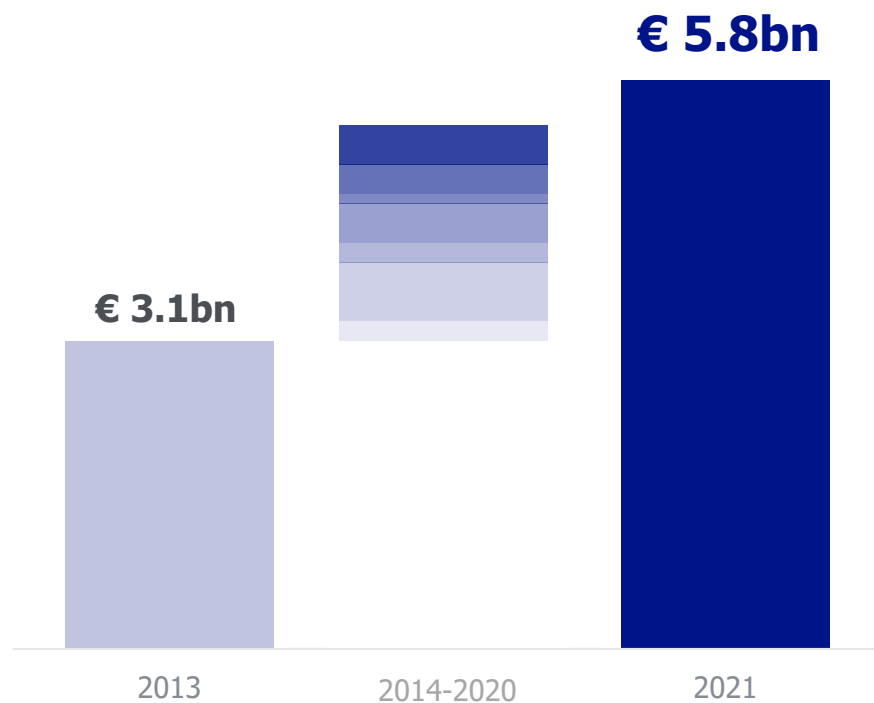
* CAGR: 2015-2021

Eight years of strong growth

Continued investment in innovation to deliver growth

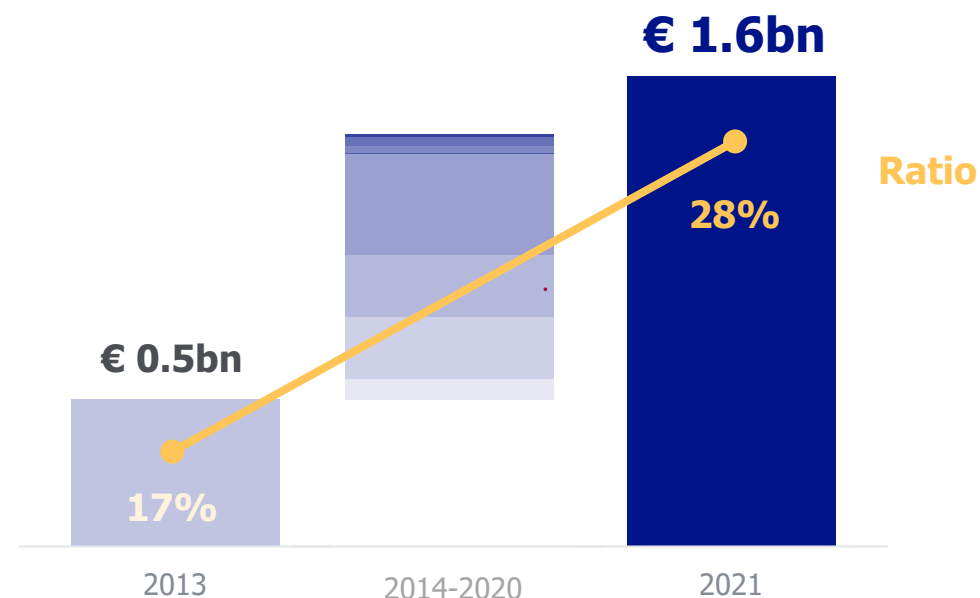
Annual Revenue

+8% CAGR



Adjusted EBITDA

+15% CAGR



2021 FY performance | At-a-glance

Sustainable growth, delivering on UCB's strategy and guidance

Revenue	€ 5.78 billion (+10% CER)	Net Sales € 5.47 billion (+11% CER)	+8%
Underlying Profitability (adj. EBITDA)	€ 1.64 billion (+14%; +21% CER)	or 28% of revenue	
Clinical Pipeline delivers	Six positive Phase 3 studies, submissions Q3 2022 onwards		
Launch mode...	<div><div>BIMZELX®<ul style="list-style-type: none">• Psoriasis: launched in EU + UK; approved in Japan, Canada U.S. expected H1 2022• Psoriatic arthritis & axial spondyloarthritis: in preparation</div><div>Neuroinflammation<ul style="list-style-type: none">• Generalized Myasthenia Gravis: in preparation</div></div>		
External growth opportunity	Planned acquisition of Zogenix, Inc.		
Guidance 2022*	Revenue expected: adj. EBITDA:	€ 5.15 - 5.4 bn 26 - 27%	



We are...

ENTERING

a transition phase,
followed by **accelerated company growth**

**IN A STRONG
POSITION**

also underlined by six very positive phase 3
study read-outs from our late-stage pipeline

CONFIDENT

creating value for all stakeholders



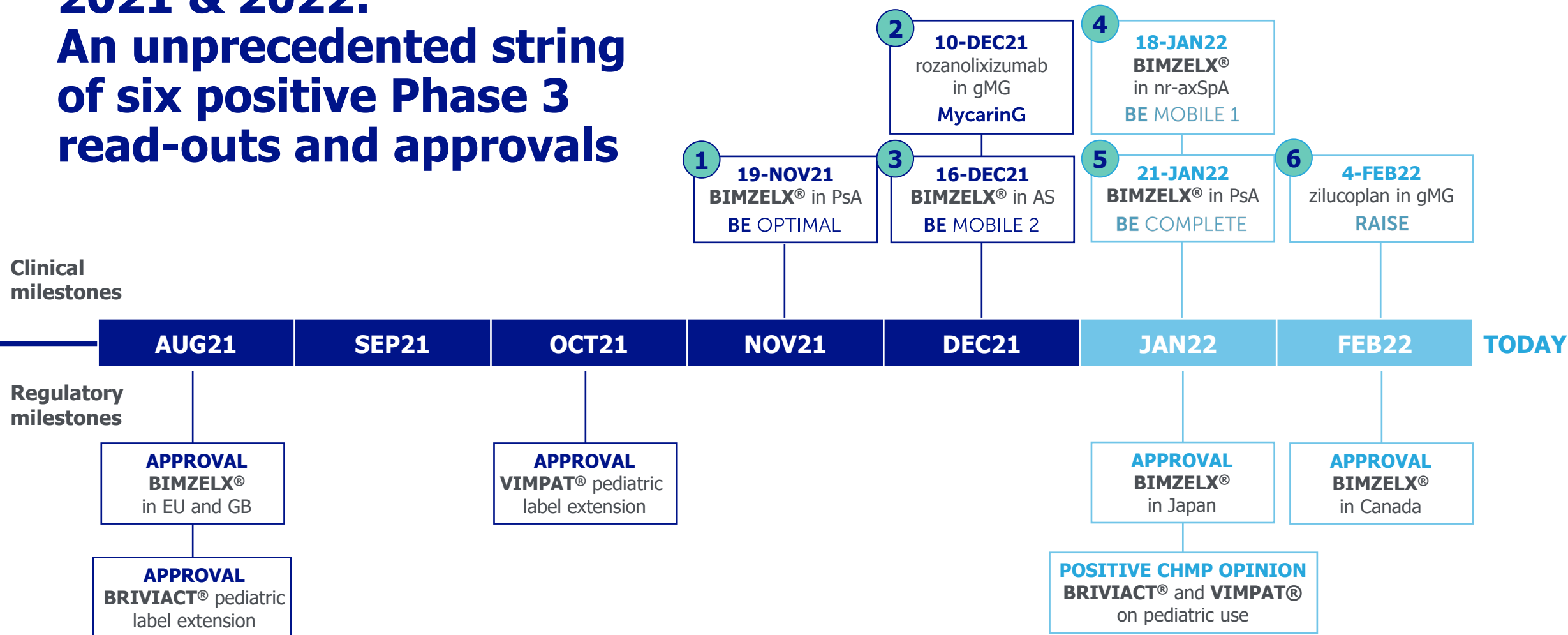


Clinical pipeline delivering
"6 out of 6"
Six positive Phase 3 results



Iris Loew-Friedrich
CMO

2021 & 2022: An unprecedented string of six positive Phase 3 read-outs and approvals



...and more to come in Q3-2022:
Submissions for bimekizumab, rozanolixizumab and zilucoplan

Strong clinical development performance

Unprecedented 6/6 positive Phase 3 read-outs

> **3 100**

Global approvals*

for core marketed
products last two years

> **5 000**

Global approvals**

for clinical trial
applications

Probability of success by clinical trial phase and therapeutic area

	P1 to P2	P2 to P3	P3 to Approval	Overall
Oncology	57.6	32.7	35.5	3.4
Metabolic / endocrinology	76.2	59.7	51.6	19.6
Cardiovascular	73.3	65.7	62.2	25.5
CNS	73.2	51.9	51.1	15.0
Autoimmune / inflammation	69.8	45.7	63.7	15.1
Genitourinary	68.7	57.1	66.5	21.6
Infectious disease	70.1	58.3	75.3	25.2
Ophthalmology	87.1	60.7	74.9	32.6
Vaccines (infectious disease)	76.8	58.2	85.4	33.4
Overall	66.4	48.6	59.0	13.8
Overall (excluding oncology)	73.0	55.7	63.6	20.9

Wong CH, Siah KW, Lo AW. Estimation of clinical trial success rates and related parameters. Biostatistics. 2019 Apr 1;20(2):273-286. doi: 10.1093/biostatistics/kxx069.

Erratum in: Biostatistics. 2019 Apr 1;20(2):366. PMID: 29394327; PMCID: PMC6409418.

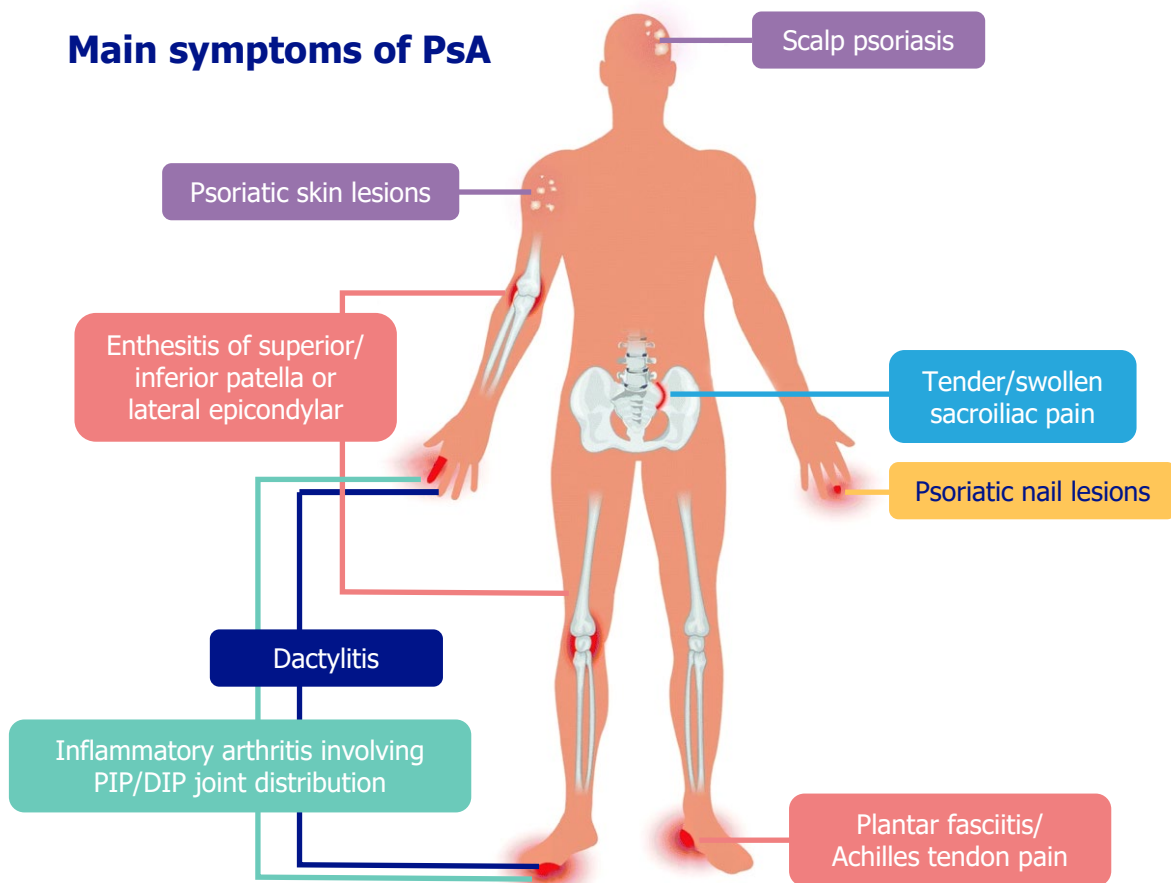
*per formulation (BRIVIACT, KEPPRA, VIMPAT, NAYZILAM (US only), NEUPRO, CIMZIA, EVENITY (EU only), BIMZELX; CMC variations, label updates, new indications, first time approvals

**Initial filings, amendments; US – not applicable as FDA does not formally approve INDs or amendments

Bimekizumab in active psoriatic arthritis (PsA)

Translating clinical results into impact on patients' daily life – as seen through the secondary efficacy endpoint
Minimal Disease Activity (MDA)

Main symptoms of PsA



Minimal Disease Activity (MDA) is a composite measure of PsA. Achieving MDA has been shown to:

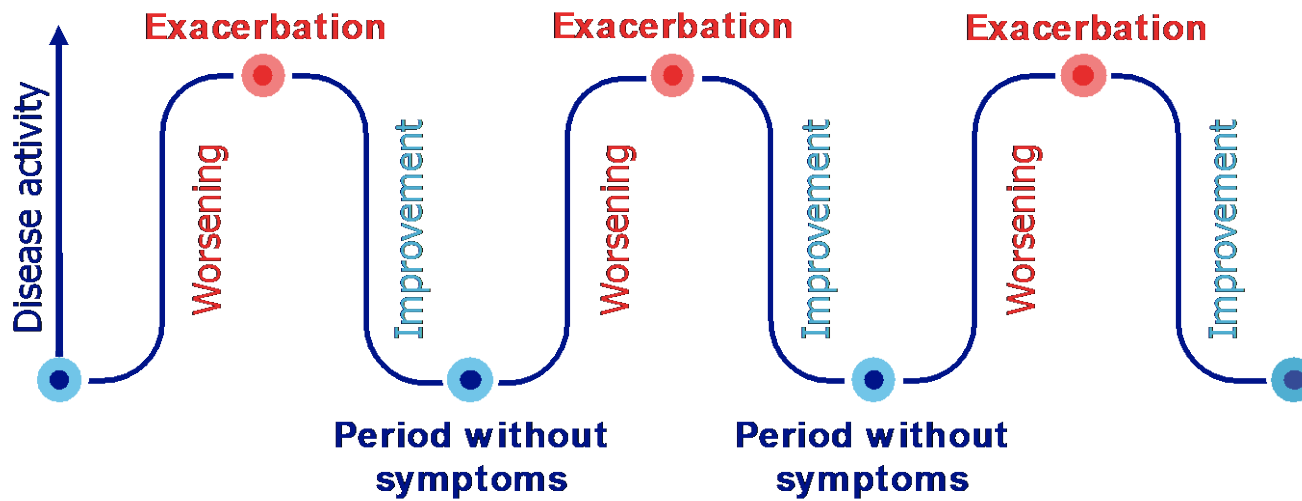
- Improved Health-related **quality of life**
- **Less** structural progression
- Being **more productive**

Bimekizumab helps patients achieve **MDA** as shown in both BE OPTIMAL and BE COMPLETE which means

- Having **control** of disease manifestations
- Better **quality of life**
- **Less likely to develop permanent disability**
- **Less joint surgery/replacement**
- More likely to carry on **working** and maintain an **active social life**
- Like you, more patients can make the most of their lives

Rozanolixizumab and zilucoplan in generalized myasthenia gravis

Translating clinical results into improvements on patients' daily life – as seen through a range of patient reported outcome measures*



gMG is a chronic disease that is characterized by fluctuating episodes of exacerbations and periods without symptoms.

Improvements impacting patients' lives mean:

- Better control of symptoms
- Regain ability to move and to talk and re-engage in social activities
- Less fatigue enabling a journey back to normal life
- Improvement in professional and personal life
- Positive impact on emotional well-being



Inspired by patients.
Driven by science.

MG-ADL; MG Symptoms PRO; MGQoL-15r; ; zilucoplan and rozanolixizumab are investigational products and are not approved for any indication by any regulatory authority in the world. Rozanolixizumab and zilucoplan require additional studies before any conclusions for safety and efficacy can be made.

UCB late-stage pipeline | Timelines confirmed

		PHASE 1	PHASE 2	PHASE 3	FILING	
BIMZELX® (bimekizumab; IL-17A&F inhibitor)						
Psoriasis						market authorization in EU, GB, Japan & Canada; under review in the U.S.*
Psoriatic arthritis	✓ ✓					
Axial spondyloarthritis	✓ ✓					
Hidradenitis suppurativa					Topline results H2 2022	Read-out earlier than expected
zilucoplan (C5 inhibitor)						
Generalized myasthenia gravis	✓					Submission Q3 2022
rozanolixizumab (FcRn inhibitor)						
Generalized myasthenia gravis	✓					Submission Q3 2022
Immune thrombocytopenia					Topline results H2 2022	
MOG-antibody disease					Topline results H2 2024	New indication
Autoimmune encephalitis				Topline results H1 2024		New indication
dapirolizumab pegol (anti-CD40L antibody)						
Systemic lupus erythematosus**					Topline results H1 2024	
STACCATO® alprazolam						
Stereotypical prolonged seizures					Topline results H1 2024	
bepranemab (anti-tau antibody)						
Alzheimer's disease***				Topline results H1 2025		
UCB0599 (α-syn-misfolding inhibitor)						
Parkinson's disease****				Topline results H2 2023		

✓ = Recent Phase 3 positive topline results published



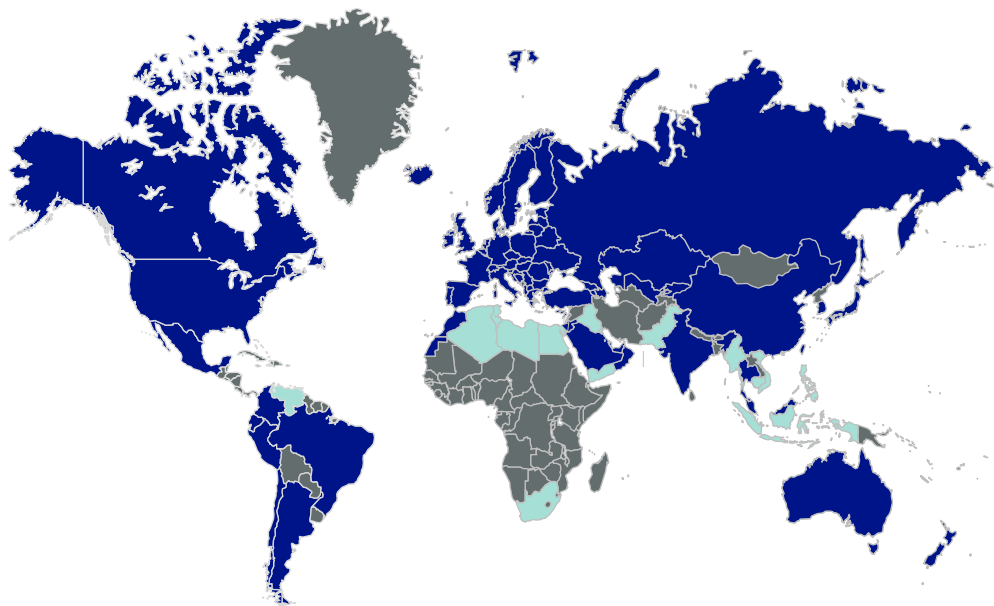
Leadership position in epilepsy

Getting ready to launch in gMG

Charl van Zyl
Executive Vice President
Head of Neurology Solutions
& EU – International Markets

Over 20 years of R&D expertise and commercial success

Strong commitment to people living with epilepsy underlined by strong partnerships



Over 40 countries

UCB stand alone countries

UCB/Partner countries



Inspired by **patients.**
Driven by **science.**



Leadership in epilepsy

- >25 000 patients in >250 clinical studies; >10 epilepsy conditions
- Compelling in-market portfolio outgrowing the market

Highlights 2021/22

- >3 million epilepsy patients treated in 2021
- VIMPAT® peak sales ambition of >€1.5 bn achieved
- BRIVIACT® outperforming branded market by ~3x
- BRIVIACT® US approval for children (1 month)
- Phase 3 program: STACCATO® alprazolam
- Proposed acquisition of Zogenix, Inc.



Recognition of our science

Bepranemab: partnership with Roche/Genentech in Alzheimer's disease

UCB0599: partnership with Novartis in Parkinson's disease

Paradigm shift from suppression of seizures to disease modification

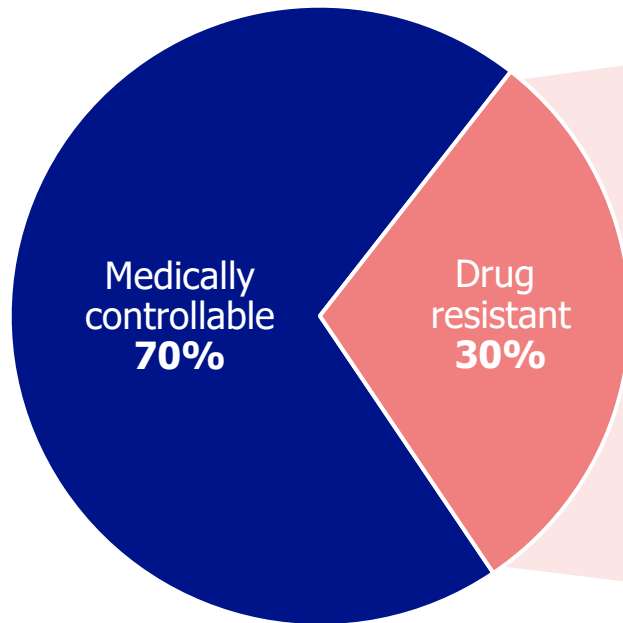
Evolving from broad to specific populations with advanced understanding of disease biology

TODAY

Suppression of seizures

FUTURE

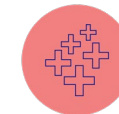
Focus specific populations



Acute seizure therapy
Autoimmune epilepsy

Dravet syndrome
Lennox-Gastaut syndrome

Proposed acquisition of Zogenix, Inc.



Acquires "possible best in class" treatment option



Builds on UCB's focus on epilepsy and ambitions to bring even greater value to people living with seizures

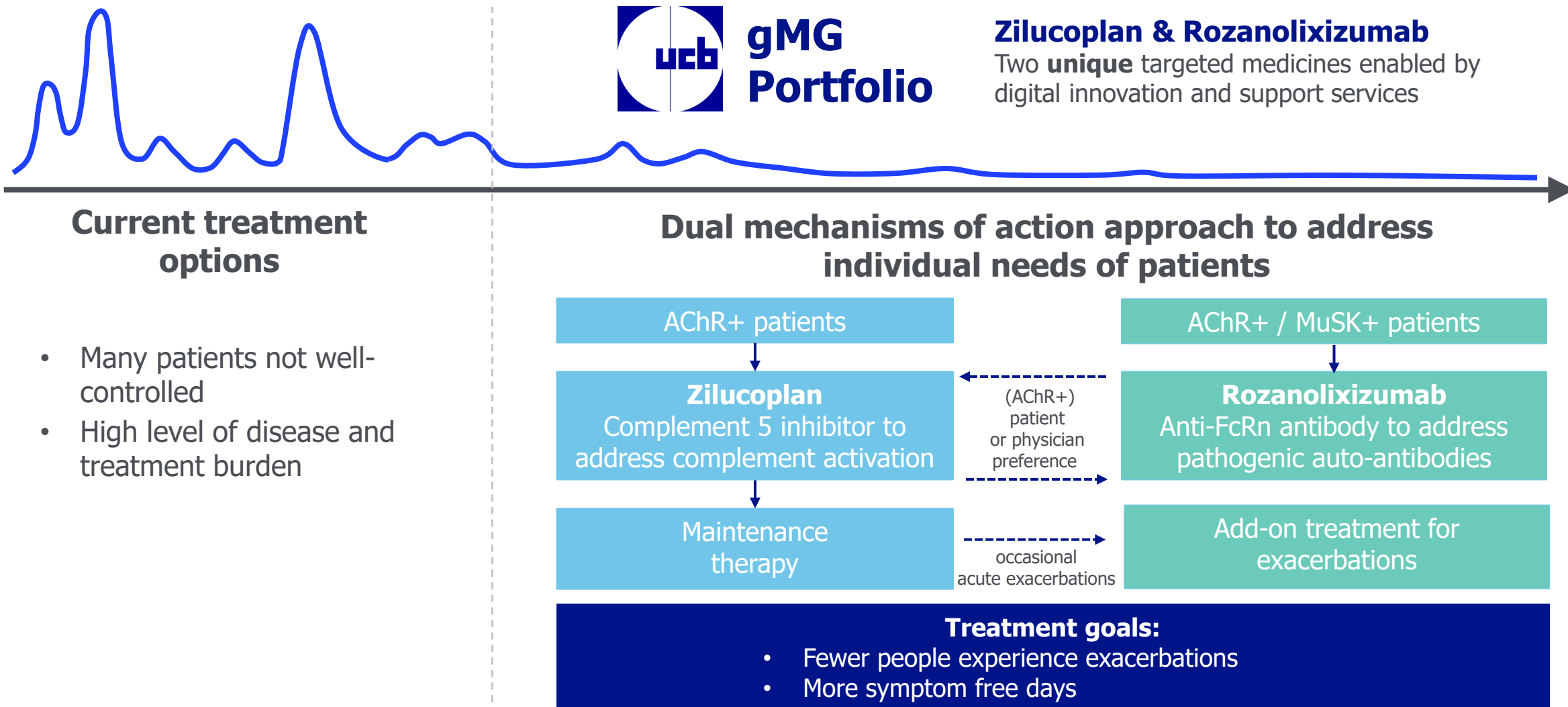


Enhances epilepsy offering and rare diseases priorities



Contributes to sustainable, long-term company growth

Unique portfolio comprising two mechanisms of action poised to transform the Myasthenia Gravis landscape





Expanding portfolio in immunology

Strong performance with CIMZIA® and EVENITY®, and launch momentum with BIMZELX®

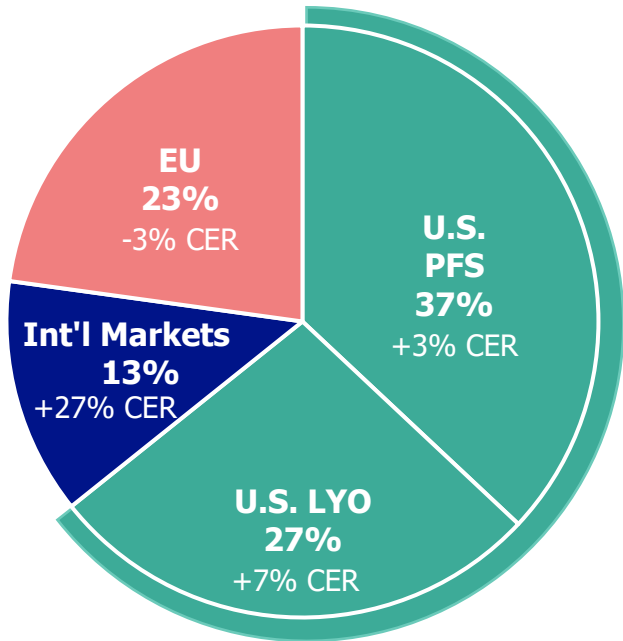
Emmanuel Caeymaex
Executive Vice President
Immunology Solutions & Head of U.S.

CIMZIA® increasing volume outweighed pricing impacts



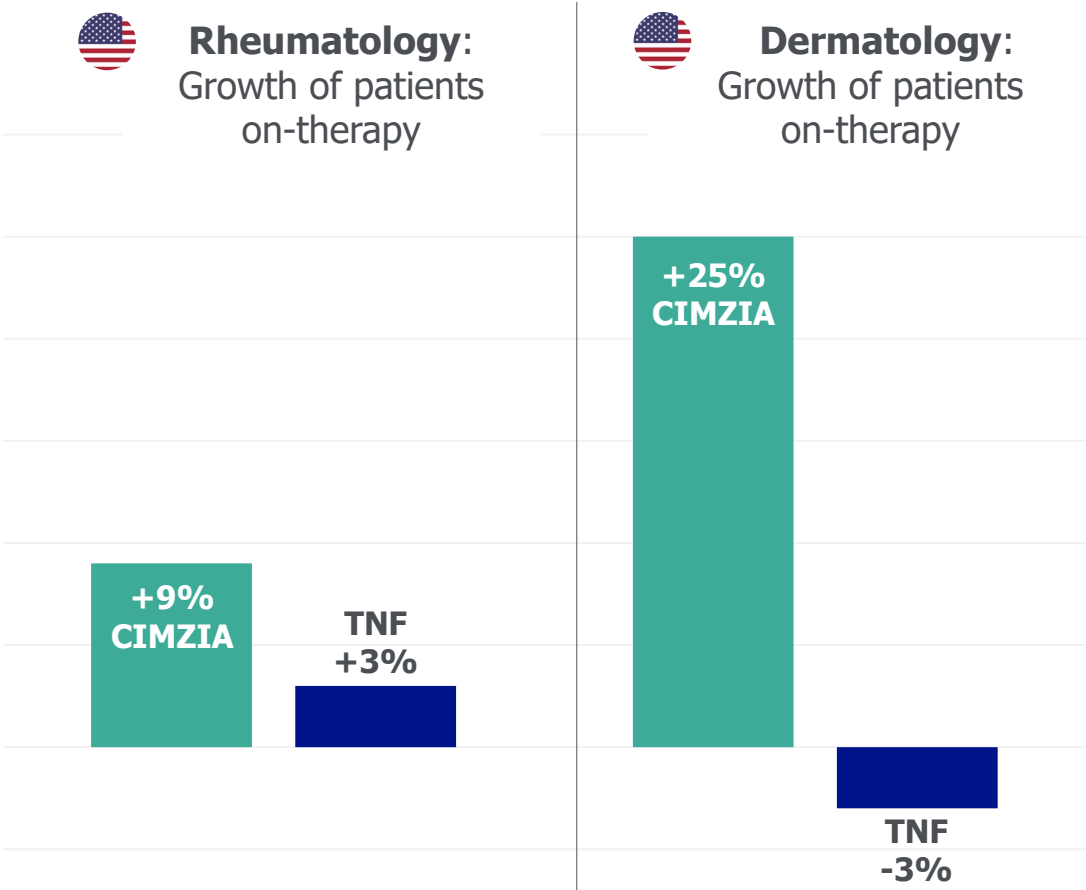
**CIMZIA® +12% volume,
reaching 170 000 patients**

**2021 FY
CIMZIA® Net Sales
€ 1 841 Million**
(+2%; +5 % CER)



Pricing impacts compensated:
Germany: TNF Jumbo group; APR21
US: Medicare Part B; LYO; JUL21

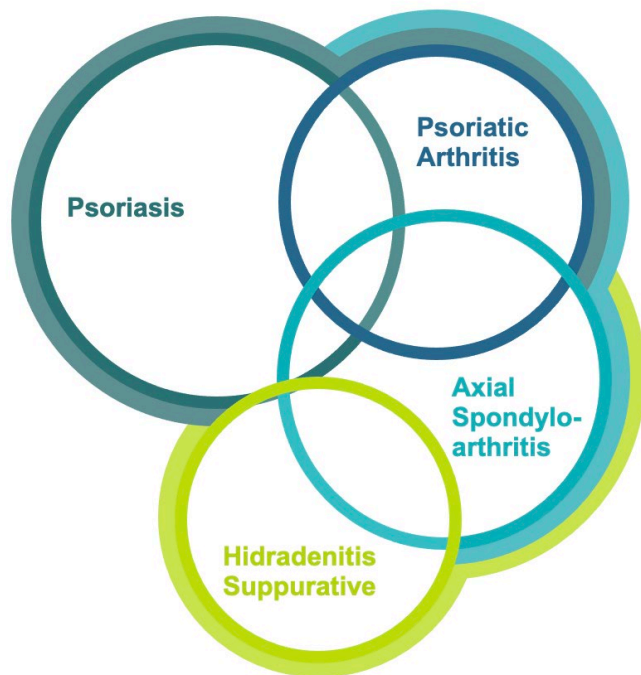
**CIMZIA® continues to out-grow the mature
TNF segment, thanks to differentiation**



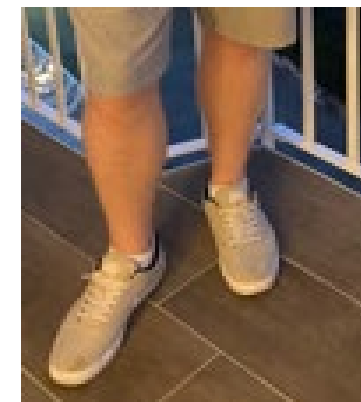
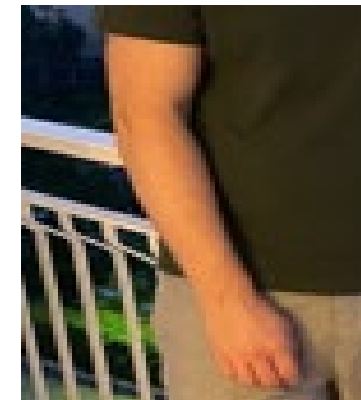
Bimekizumab delivering patient value in a competitive environment



Set to expand across the spectrum of IL-17 mediated diseases



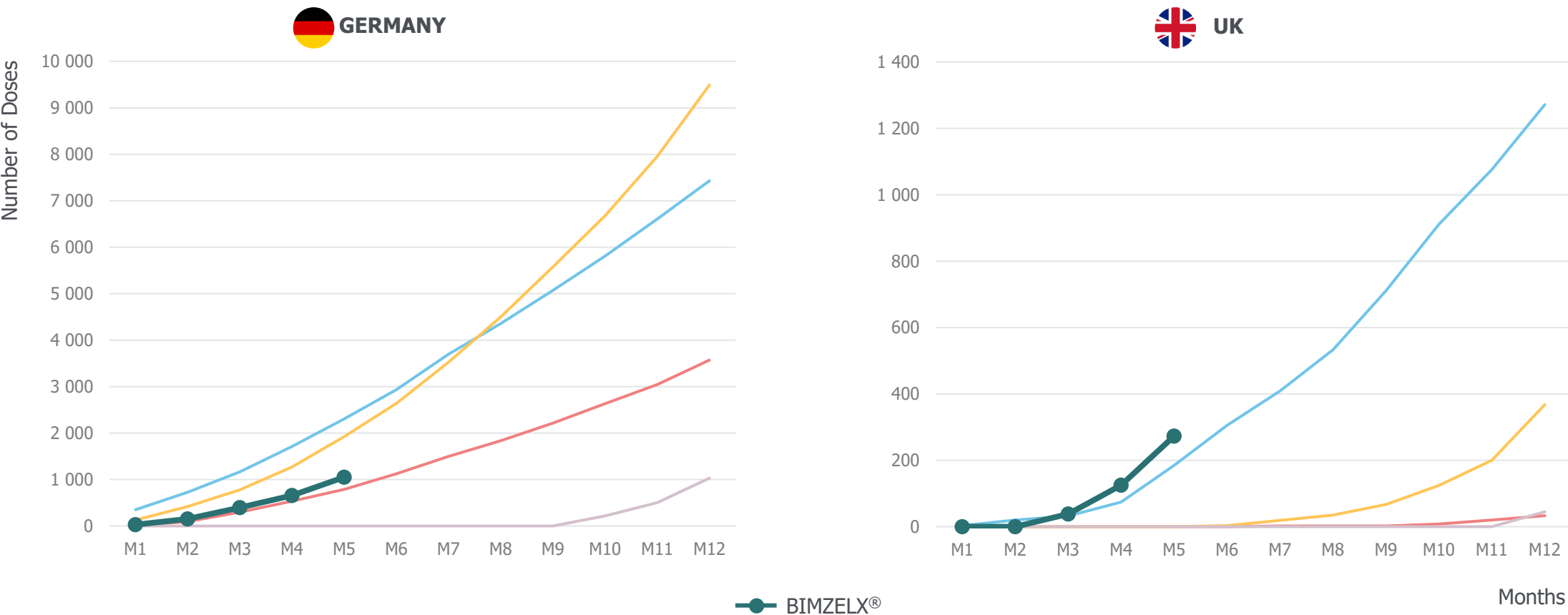
Creating exceptional patient experiences in psoriasis



Competitive BIMZELX[®] uptake in first launch markets



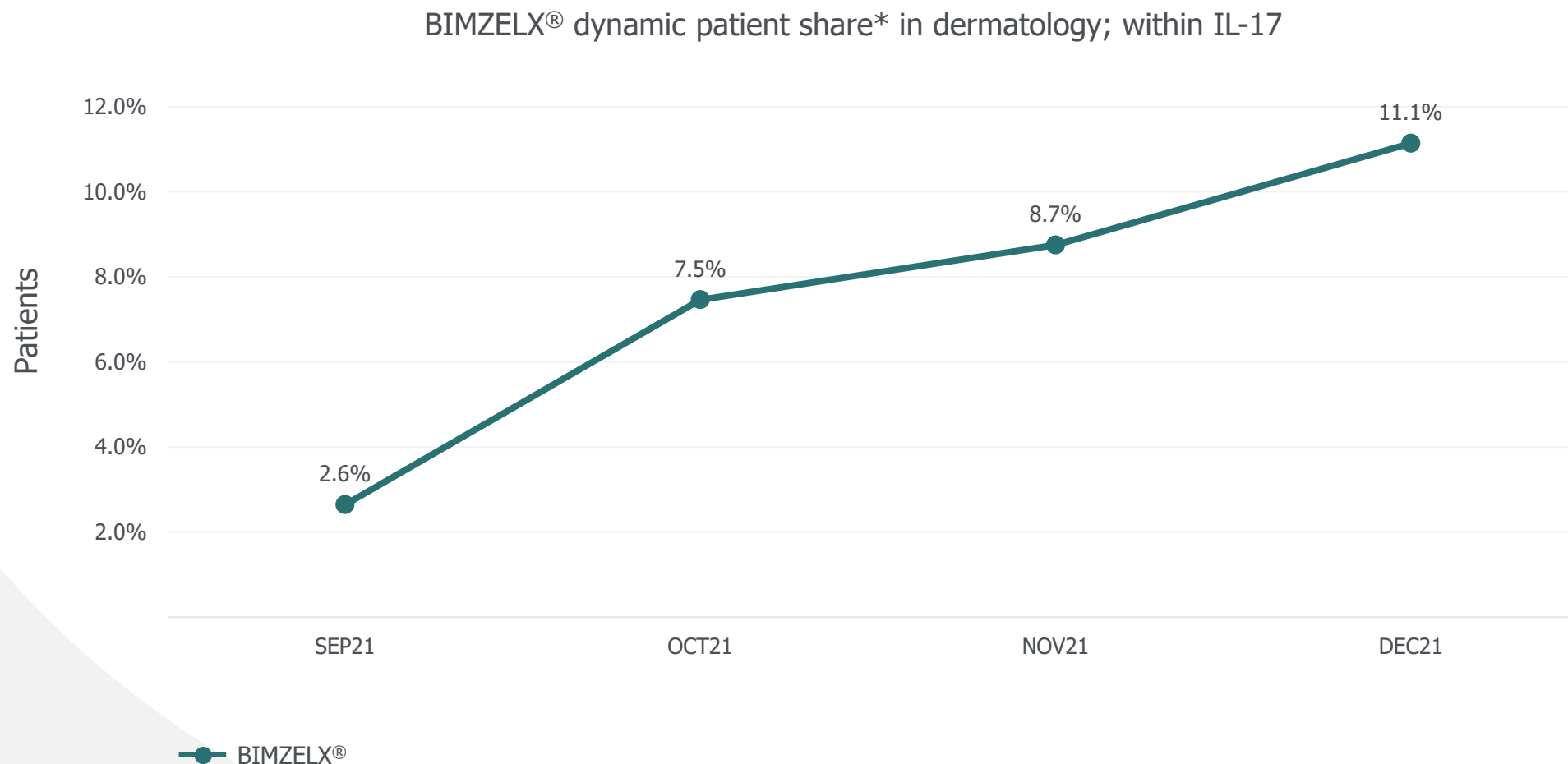
Comparison of launch uptake curves since approval date (cumulative doses)



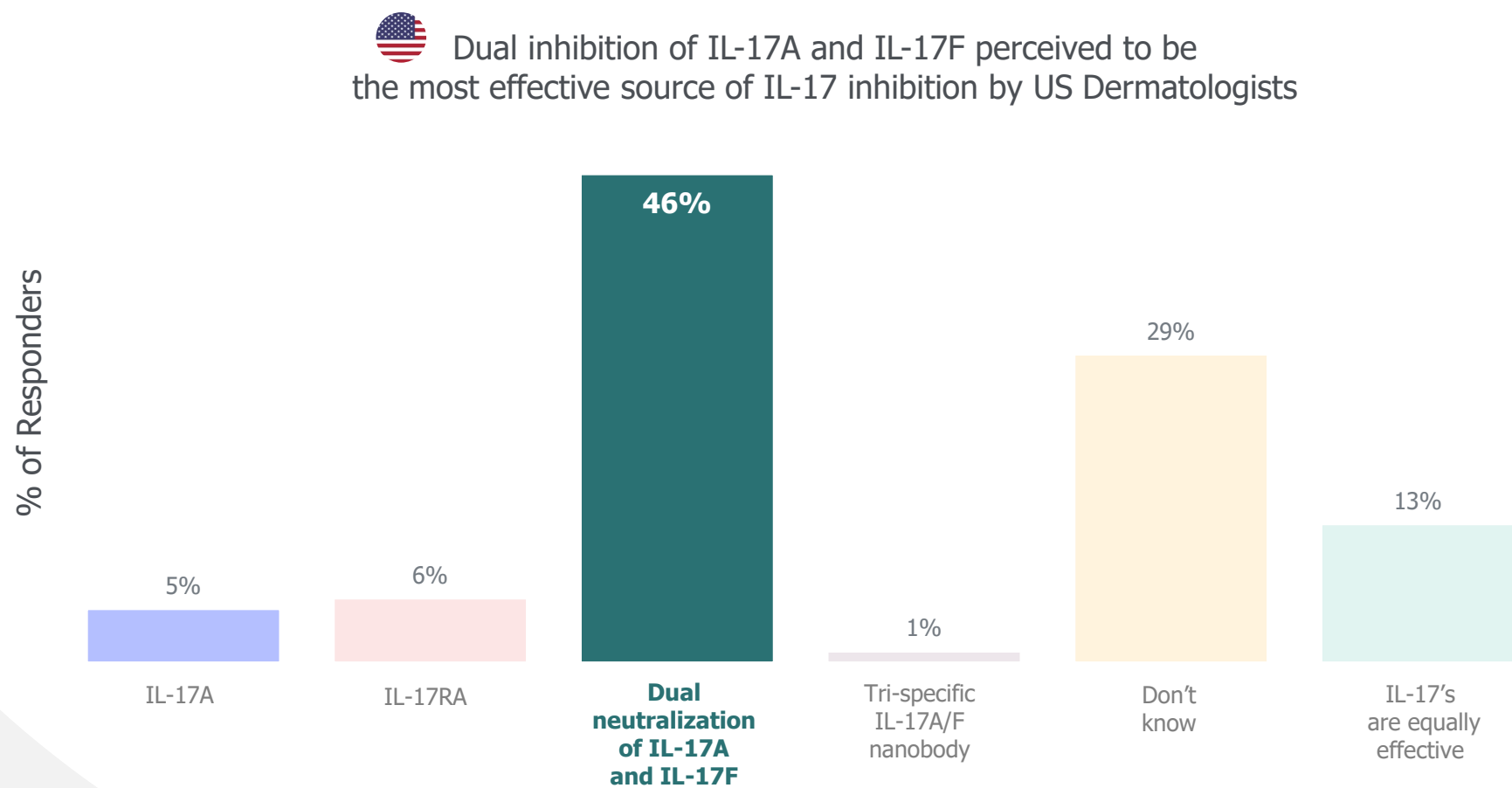
DE Source: Insight Health NPI
UK Sources: BIMZELX[®] based on HealthNet homecare deliveries to patients. Weekly volume for analogues estimated based on IQVIA Midas monthly. UCB Independent analysis of data to allow adequate comparisons across different dosing schedules.

Laying the foundations for BIMZELX®

 In Germany, BIMZELX® is rapidly gaining IL-17 share in new patient starts



U.S. dermatologists recognize the relevance of IL-17F in addition to IL-17A



Establishing bone builder leadership with EVENITY®

Getting ready to expand



Reached world-wide

> 200 000 patients at high risk of fracture since launch



2021 Performance world-wide

~ \$ 600 million in-market sales* +43%



Thereof net sales in Europe

€ 10 million

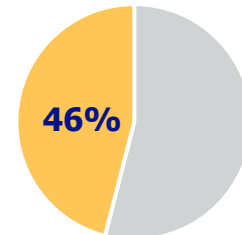
*fr***ACTure**
DEMANDS ACTION FOR PATIENTS

EVENITY®
Share of the Bone
Builder Market



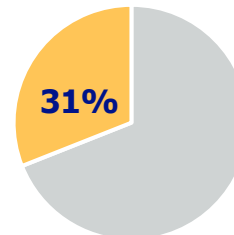
US

Launched
April 2019



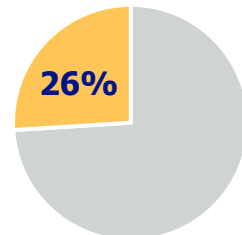
Japan

Launched
March 2019



Germany

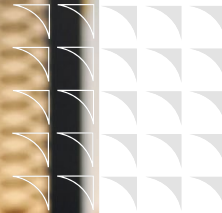
Launched
March 2020





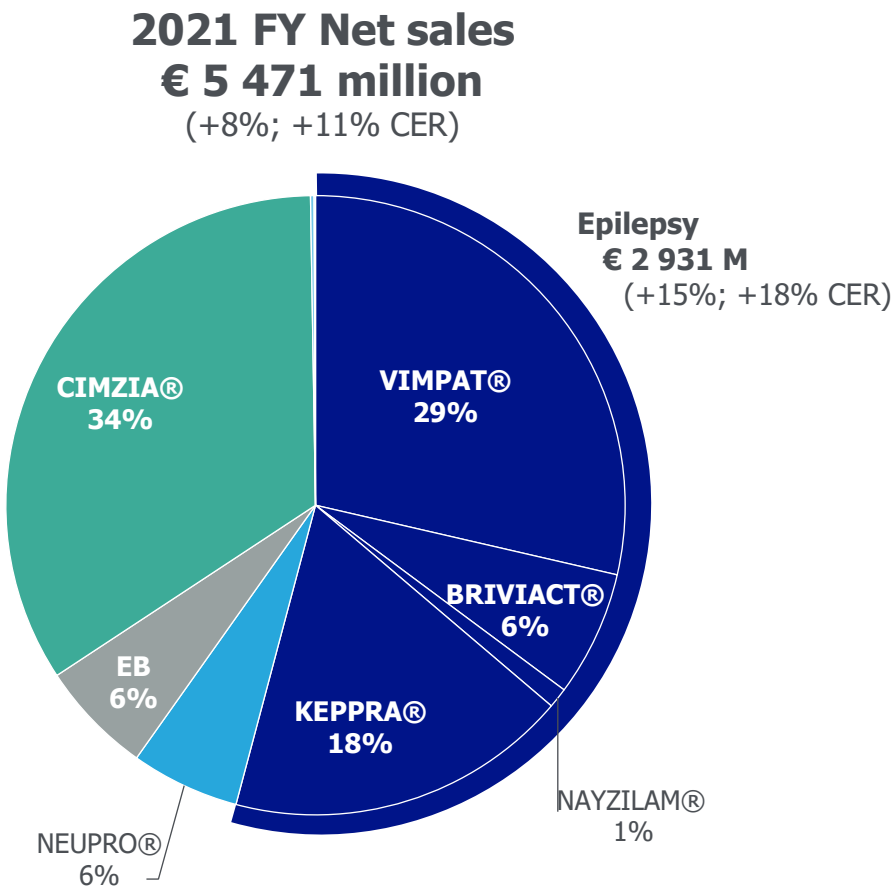
2021 FY Performance

**Solid financial foundation -
Ready for the future**



Sandrine Dufour
CFO

Strong net sales growth | Strong product portfolio



	million	Act	CER	
CIMZIA®	€ 1 841	+2%	+5%	Strong volume growth: +12%, despite adverse pricing, 170 000 patients
VIMPAT®	€ 1 549	+7%	+10%	Strong growth in all markets +9% volume, over 800 000 patients, reaching peak sales ambition,
KEPPRA®	€ 970	+23%	+27%	Driven by in-market net sales booking for Japan, over 2 million patients (volume -3%)
BRIVIACT®	€ 355	+23%	+27%	Reaching 140 000 patients
NEUPRO®	€ 307	-1%	0%	Stable in a competitive market environment, 385 000 patients, volume -1%
NAYZILAM®	€ 57	>100%	>100%	Continued successful launch, over 50 000 patients, volume +70%
EVENITY®	€ 10	>100%	>100%	Europe, launched March 2020, volume +412%, reached world-wide over 200 000 patients since launch
BIMZELX®	€ 4			Launched in Germany, UK, Sweden and the Netherlands
Established Brands (EB)	€ 321	-10%	-7%	Continued generic erosion

2021 FY financial highlights

We enter 2022 from a position of strength

		2021	Actual	CER
Revenue	Net Sales € 5 471 Million +8% (+11% CER) Driven by volume growth	€ 5 777 million	+8%	+10%
Gross Profit	Gross margin improved from 74.5% to 75.1% due to product mix	€ 4 339 million	+9%	+12%
Total Operating Expense	+10% marketing and selling expenses including digital: CIMZIA® / NAYZILAM® / EVENITY® / BIMZELX® launches + preparations; pre-launch activities in gMG +4% R&D expenses: Late-stage pipeline with five Phase 3 assets – Ratio 28% after 29% in 2020 Higher other operating income net contribution from Amgen in connection with the commercialization of EVENITY®	€ 3 021 million	+4%	+5%
Adjusted EBITDA*	Adjusted EBITDA/revenue ratio 28% after 27% in 2020	€ 1 641 million	+14%	+21%
Profit	Lower other expenses (€ 34 million after € 122 million in 2020), Tax Rate 14%	€ 1 058 million	+39%	+51%
Core Earnings per Share	Based on 189 million weighted average shares outstanding** (2020: 189m)	€ 6.49	+21%	+26%



ESG Ratings



16.8 (low risk)



A



C+



**B (climate change)
B (water security)**



+5% (disclosure score)



Ending 2021 in a strong financial position

**Net debt
€ 860 m**
after € 1 411m
in 2020

**Net debt/
adj. EBITDA 0.5x**
after 1.0x
in 2020

Capital allocation priorities

- Investment in R&D/innovation, maximized by partnerships
- Capital expenditure
- Provide shareholders with steady growing dividend
proposal for 2021: €1.30 (gross) +2%
- Strategic M&A and BD – for sustained long-term growth
 - Planned acquisition of Zogenix, Inc.*
 - Closing expected by end of Q2 2022
 - Total transaction value (incl. CVR) of up to ~US\$ 1.9bn / ~€ 1.7bn
 - Financing through a new US\$ 800m 5-year term loan (expected maturity date in 2027) and existing cash sources
- Share repurchases solely in context of equity-based long-term incentives

➔ **Maintain a strong and flexible balance sheet**

Financial guidance for 2022 – a transition year

Update expected upon successful closure of the planned Zogenix, Inc. acquisition***

Revenue expected € 5.15 - 5.40bn

Continued core products growth,
loss of exclusivity for E KEPPRA® in Japan,
for VIMPAT® in the U.S. and the EU
plus the U.S. launch of BIMZELX®

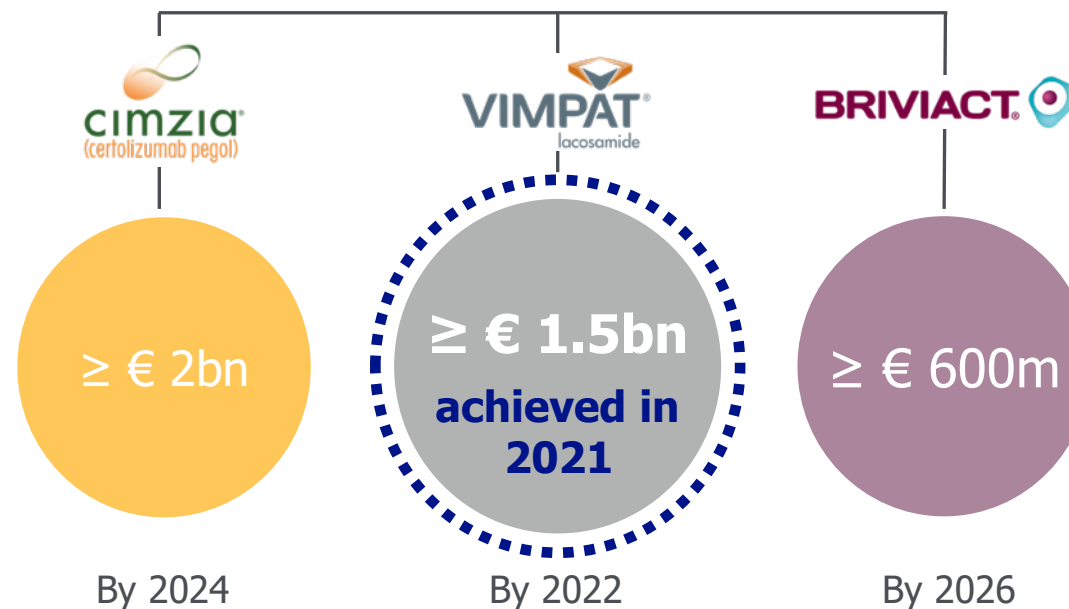
Adjusted EBITDA* / revenue margin expected 26 - 27%

R&D expense at similar absolute level as 2021

Core EPS € 4.80 – 5.30**

Tax rate expected in the “mid-teens”%****

Peak sales guidance





Guidance 2025

Leading in 5 specific patient populations

Financial guidance **At least € 6bn top line**
Low- to mid-thirties adj. EBITDA margin

Improved **ESG** rating performance



**Our purpose –
Create value for patients,
now and into the future**

Amplify impact for 2025

Jean-Christophe Tellier
CEO



UCB is...

DELIVERING

Peak sales for core products, new launches,
positive results for pipeline assets

ON TRACK

To amplify impact by 2025 | Launching BIMZELX®
and in rare diseases

IN GREAT SHAPE

Strong R&D, great partnerships, solid financials
and strategic flexibility

CONFIDENT

We have strong growth ahead...
and are creating value for all stakeholders



**Thank you...
your questions, please**



Inspired by **patients.**
Driven by **science.**

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