

# Strong 2019 performance Increased mid-term guidance for two core products

UCB Full Year Report 2019  
20 February 2020



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## Forward-looking statements

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Victoria, living with psoriasis

**UCB is progressing on its  
strategic growth path,  
delivering sustainable growth**

**Jean-Christophe Tellier, CEO**

# 2019 FY report – information flow

## **Strong product growth, investment into future growth**

- Emmanuel Caeymaex, Executive Vice President Immunology Solutions & Head of U.S.

## **Strong performance of UCB's epilepsy franchise**

- Charl van Zyl, Executive Vice President Neurology Solutions & Head of EU/International

## **Solid foundation enabling future growth and investment in innovation**

- Detlef Thielgen, CFO

## **Conclusion - 6 (7) potential product launches by 2025**

- Jean-Christophe Tellier, CEO

# Our ambition for patients

| To allow them to live their best lives

## One Purpose

to create value for patients,  
now and into the future



Our commitments for a  
positive impact on  
society

Patients  
Employees  
Communities & planet  
Shareholders

# UCB is progressing on its strategic growth path

2019: We entered the "Accelerate & Expand" phase

## Grow & Prepare

2015-2018

- Core products growth
- Briviact® and *romosozumab* launch prepared
- Enhanced financials and strategic flexibility

## Accelerate & Expand

2019-2021

- Maximize the number of lives we can positively impact
- Focus on patients that can benefit most
- Strengthen our R&D to deliver new compounds in shorter cycle times
- Identify & act on potential opportunities

## Breakthrough & Lead

2022-2025

- Bring highly differentiated solutions to patients, with high predictability of response
- Be present and lead in specific patient sub-populations by 2025

# Accelerate & expand (2019-2021)

## 2019 deliverables



Focus on patients  
that can benefit most



**2 launches**



Strengthen our R&D

*bimekizumab* positive Phase 3  
results in psoriasis

5 new Phase 3 programs

*bimekizumab* (PsA & AxSpA)

*padsevonil* (epilepsy)

*rozanolixizumab* (MG & ITP)



Identify & act on  
potential opportunities



- Niferex® divestiture (China)
- Investment in biotech manufacturing plant (Belgium)



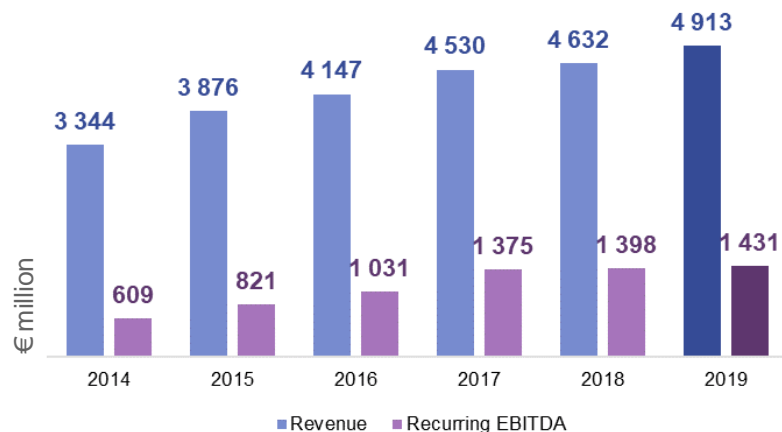
Psa: psoriatic arthritis  
AxSpA: axial spondyloarthritis  
MG: myasthenia gravis; ITP: immune thrombocytopenia

Ra Pharma transaction expected to close by the end of Q1 2020

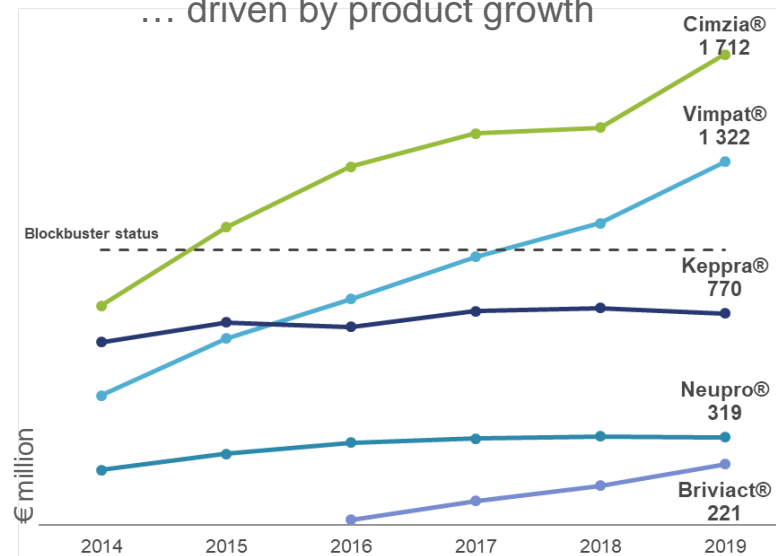
# UCB's sustainable financial performance

Solid foundation to build future successes

Top and bottom line growth...



... driven by product growth

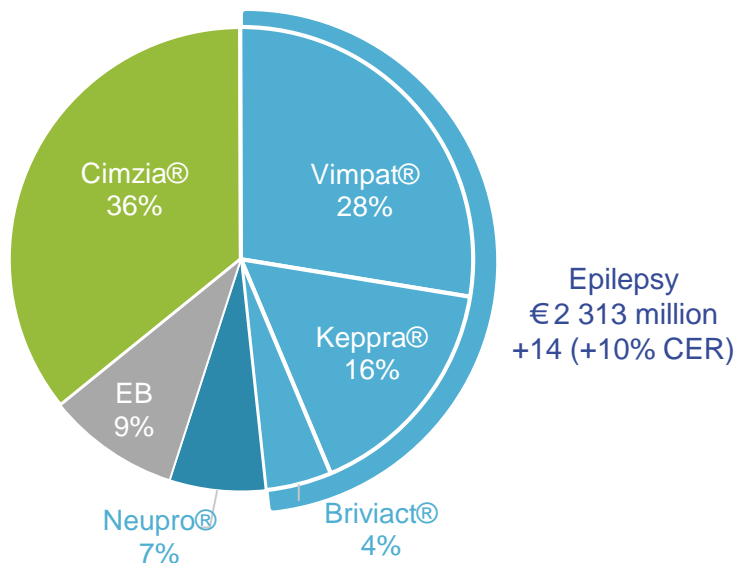




# Strong underlying net sales growth

Strong performance of UCB's blockbusters:  
Cimzia® and Vimpat®

2019 FY net sales<sup>1</sup>  
€ 4 784 million +11% (+7% CER)



Act (CER)

**Cimzia®** € 1 712 million +18% (+14%)

Driven by new patient populations

**Vimpat®** € 1 322 million +20% (+15%)

Strong, sustainable growth in all markets

**Keppra®** € 770 million -3% (-5%)

Trusted brand

**Briviact®** € 221 million +56% (+49%)

Reaching more and more patients

**Neupro®** € 319 million -1% (-3%)

Growth in International markets

**Established brands** € 440 million -14% (-15%)

Adjusted by divestitures: 0%



Therese, living with ankylosing spondylitis

**Strong product growth,  
investment into future growth**

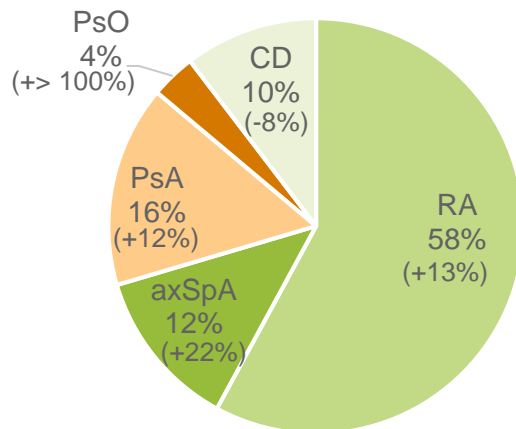
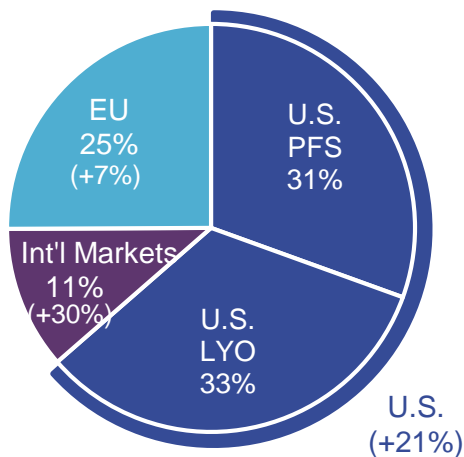
**Emmanuel Caeymaex,  
Executive Vice President  
Immunology Solutions**

# Cimzia® growth driven by new indications & WOCBA

2019 FY report - 11

Increased peak sales:  $\geq$  € 2 billion by 2024

2019 FY net sales: €1 712 million (+18%; +14% CER)



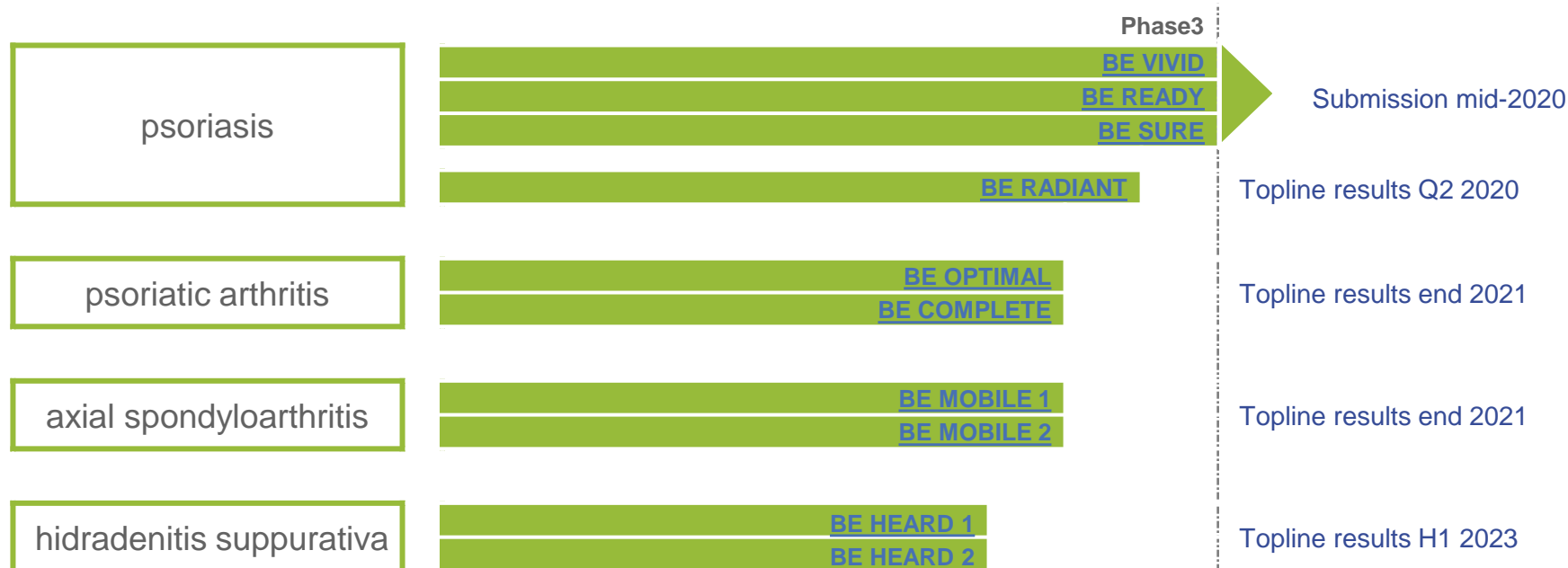
## Cimzia®, the only anti-TNF which

- is approved for non-radiographic axial spondyloarthritis (U.S.)
- label includes clinical trials data for women of childbearing age



# Bimekizumab Phase 3 development

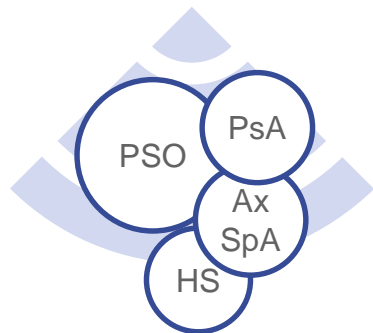
Expanding to hidradenitis suppurativa (HS) patient population



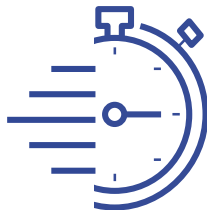
# Bimekizumab in a competitive environment

Delivering patient value, meeting patient needs

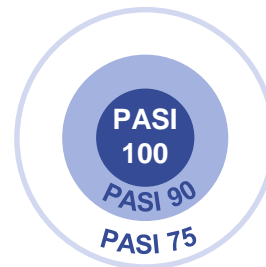
**Spectrum  
of the diseases**



**Speed  
of onset**



**Depth  
of response**



**Durability  
of clinical effect**



# EVENTITY® (*romosozumab*) in osteoporosis

An innovative bone-forming therapy now available to patients



## Why EVENTITY®?

- Unique dual effect on bone
- Rapid improvement in Bone Mineral Density in just 12 months
- Fracture risk reduction

|                                       | Launch  | Net sales <sup>1</sup><br>2019 FY |
|---------------------------------------|---------|-----------------------------------|
| U.S.                                  | ✓       | US\$ 42 million                   |
| EU <sup>2</sup>                       | Q1 2020 |                                   |
| International<br>markets <sup>3</sup> | ✓       | US\$ 147 million                  |



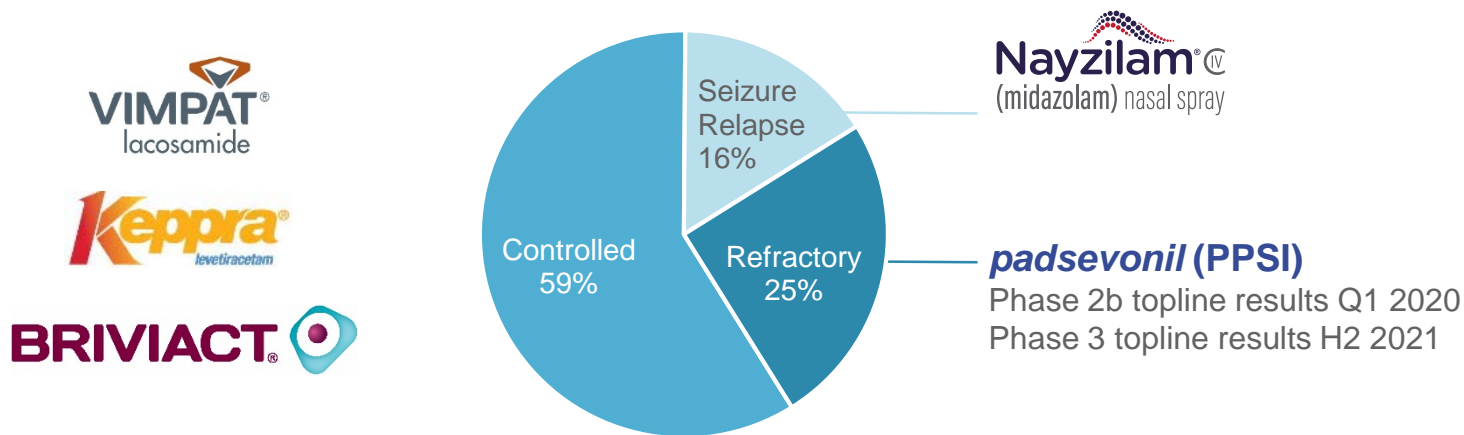
Alexander, living with epilepsy

# Strong performance of UCB's epilepsy franchise

**Charl van Zyl,  
Executive Vice President  
Neurology Solutions**

# Epilepsy portfolio of solutions for people living with epilepsy

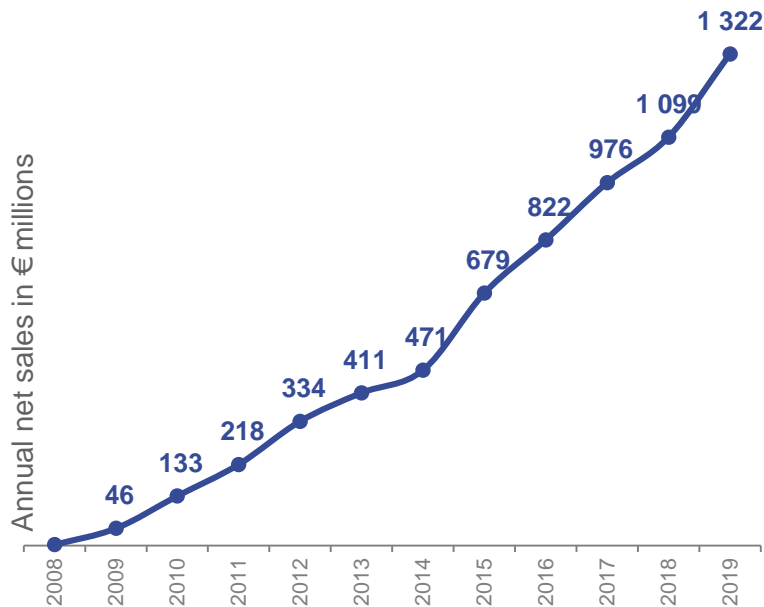
Trusted in leadership in R&D and commercial



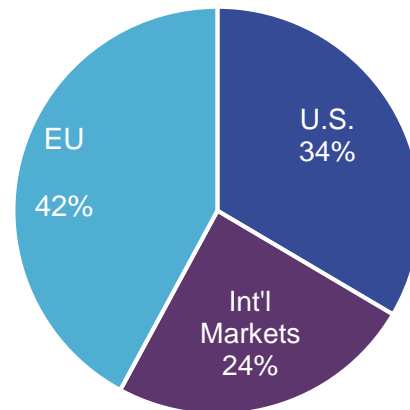


# Vimpat® growth in all regions

Increased peak sales:  $\geq$  € 1.5 billion by 2022



> 663 000 patients using Vimpat®

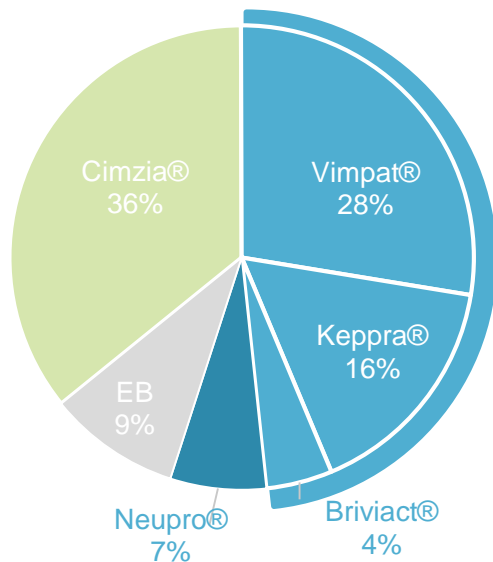


## Latest news flow

- Pediatric launch in Japan
- POS & pediatric launch in China
- Positive PGTCS Phase 3 results => submission H1 2020

# Strong performance of UCB's epilepsy franchise

2019 FY net sales<sup>1</sup>  
 € 4 784 million +11% (+7% CER)



Epilepsy  
 € 2 313 million  
 +14% (+10% CER)

Act (CER)

**Cimzia®** €1 712 million +18% (+14%)

Driven by new patient populations

**Vimpat®** €1 322 million +20% (+15%)

Strong, sustainable growth in all markets

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Growth in International markets

**Established brands** €440 million -14% (-15%)

Adjusted by divestitures: -0%

# Rozanolixizumab, novel targeted approach recycling IgG

2019 FY report - 19

## Transforming disease burden for patients



### blocks FcRn receptors binding plasma IgG<sup>1</sup>

Resulting in the attenuation of IgG recycling, and thus removal of IgG autoantibodies



### patients living with IgG-mediated autoimmune diseases

Chronic diseases with unpredictable fluctuations and high treatment-associated burden (hospital setting, invasive)

Proof of concept

Confirmatory phase

myasthenia gravis (MG)



Topline results H1 2021

immune thrombocytopenia (ITP)



Topline results H2 2022

CIDP<sup>2</sup>

Topline results H1 2021

Providing a patient-focused solution with a quick home subcutaneous infusion delivery

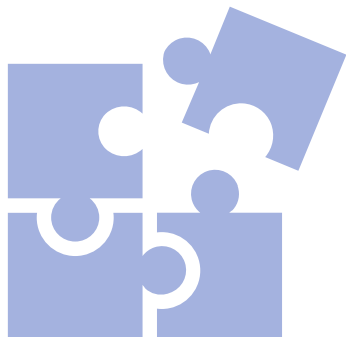


1 IgG: Immunoglobulin G

2 Chronic Inflammatory Demyelinating Polyneuropathy

# Ra Pharma – Excellent strategic fit with UCB

| Enriching our pipeline, adding external opportunities



## ***Zilucoplan*, ‘pipeline in a product’**

- Highly complementary with *rozanolixizumab* in moderate / severe chronic and acute settings

## **Technology platform ExtremeDiversity™**

- Macrocyclic peptide chemistry platform supporting sustain innovation

## **Strengthening our ambition for patients**

- Significant unmet medical need in generalized myasthenia gravis & other disorders

Transaction expected to close by the end of Q1 2020



Mariana, living with epilepsy

**Solid foundation enabling  
future growth and  
investment in innovation**

**Detlef Thielgen, CFO**

# 2019 FY financial highlights

## Strong product growth and investment into future growth

### Revenue

€4 913 million

- Net sales up by 6% (+7% CER) to € 4.7 billion driven by core products



### Total operating expenses

€2 527 million

- Marketing & selling expenses +15%  
Cimzia® launch in psoriasis & nr axSpA, EVENITY® prep.
- R&D expenses +10% (ratio 26%)  
Higher R&D investments



### Recurring EBITDA

€1 431 million

- rEBITDA/revenue ratio 29.1%



### Profit

€817 million

- Tax rate 15%
- € 792 million attributable to UCB shareholders



### Core earnings per share

€5.20

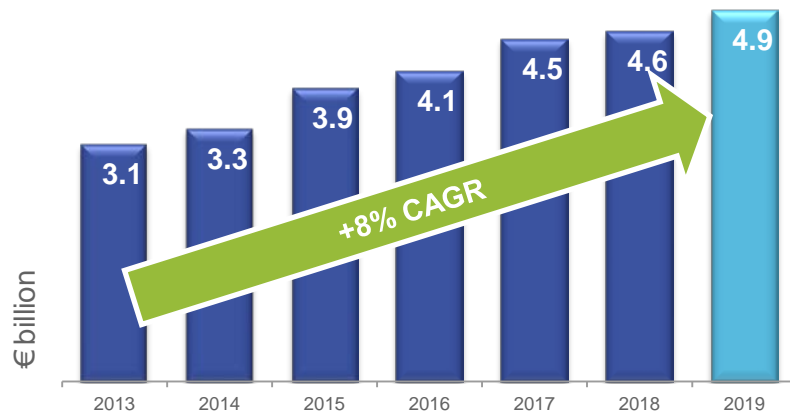
Based on 187 million weighted average shares outstanding  
(2018: 188 million)



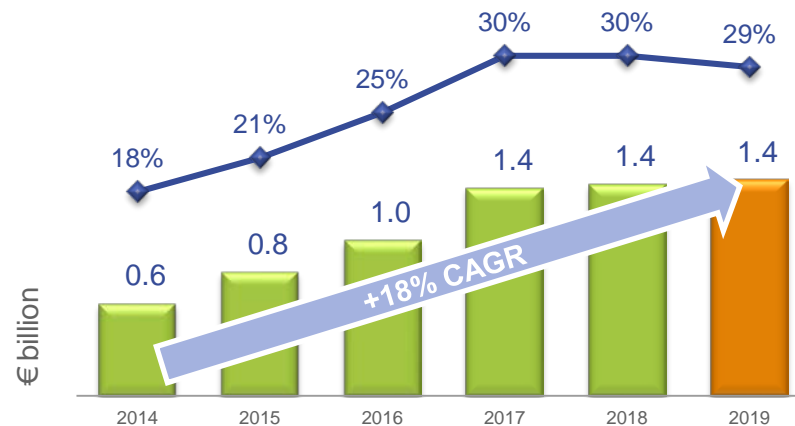
# 6 years of topline & bottom line growth

Solid foundation enabling future growth & investment in innovation

## Revenue

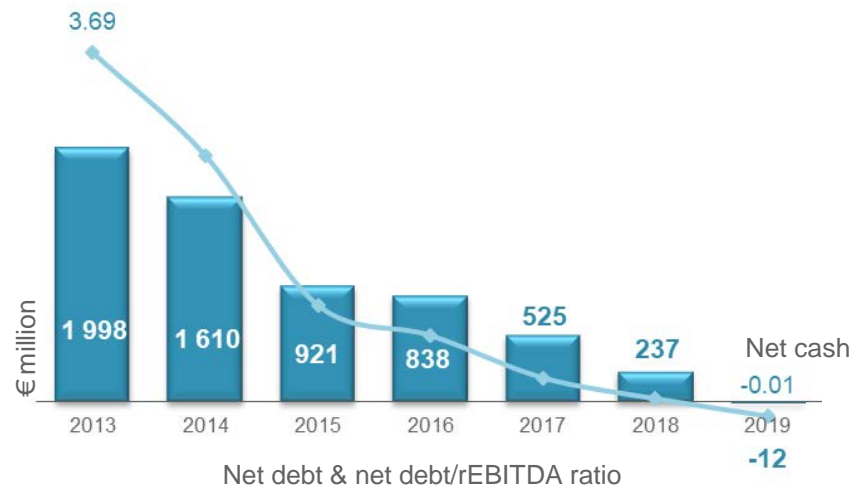
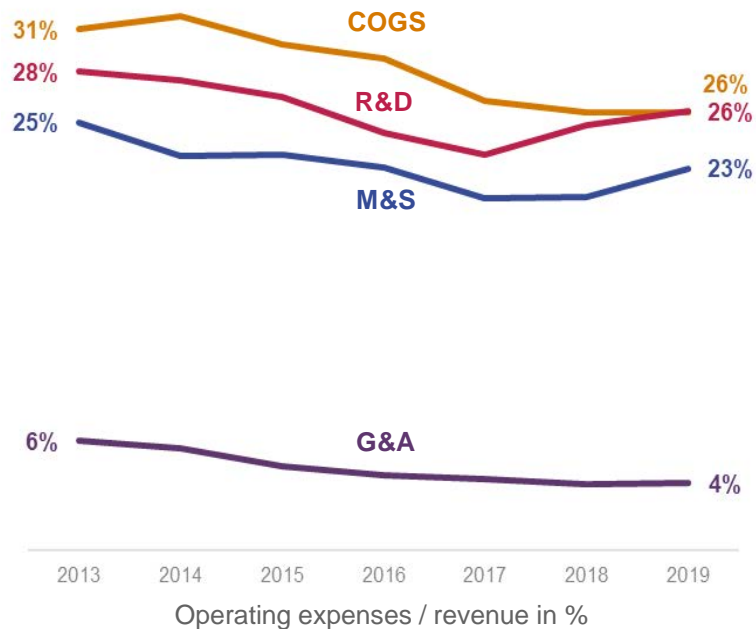


## Recurring EBITDA



# Investing into the „right things“...

... solid, sustainable financial foundations






# 2020 & mid-term guidance

Update will be provided upon closing of the planned Ra Pharma acquisition

## 2020 financial targets

 Revenue €5.05 – 5.15 billion

- Continued strong core products growth

 rEBITDA 28 – 29% of revenue

- R&D expense ratio of ~28% (+/-1% point)

Core EPS €4.80 – 5.20

- Tax rate around mid teens

## Mid-term guidance updated

 rEBITDA / revenue ratio of 31% in 2021

UCB investing into the pipeline complemented with inorganic growth opportunities

 Peak sales

- Cimzia® ≥ €2 billion by 2024
- Vimpat® ≥ €1.5 billion by 2022
- Briviact® ≥ €600 million by 2026
- Neupro® ~ current level

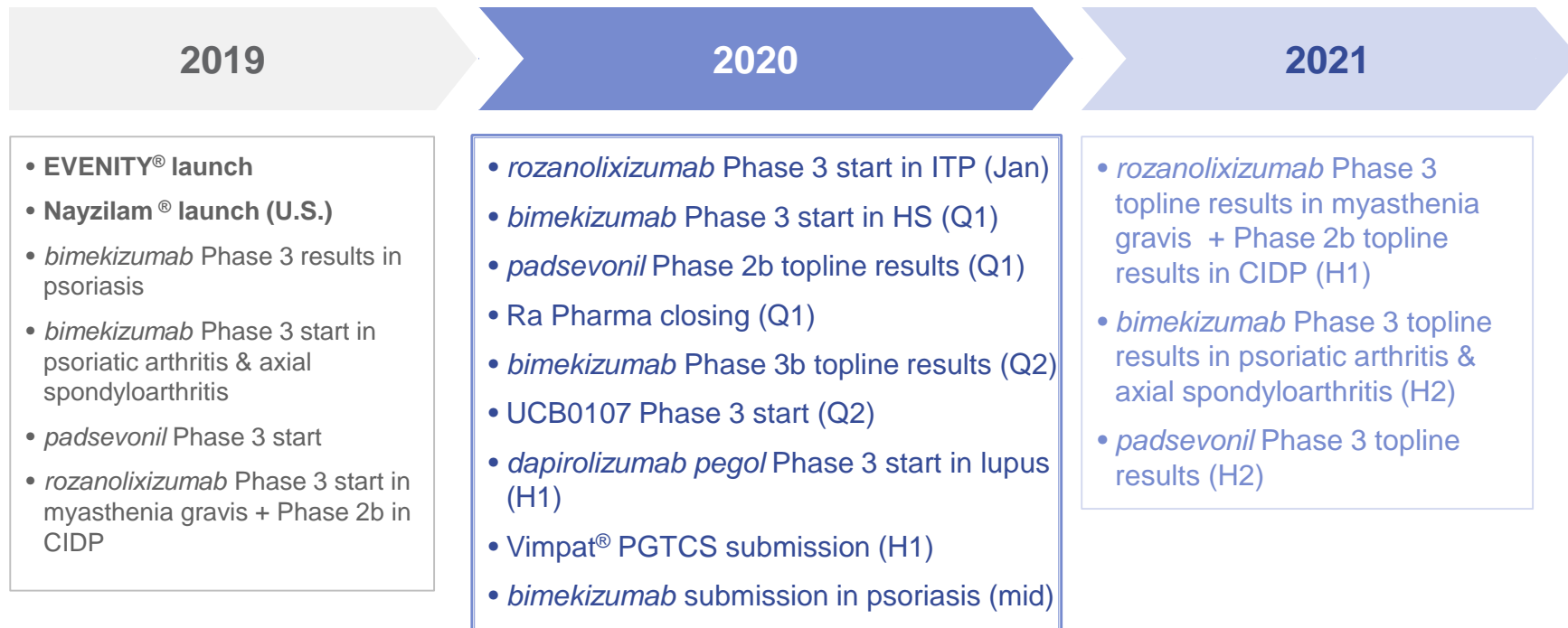


**Conclusion - 6 (7) potential  
product launches by 2025**

**Jean-Christophe Tellier, CEO**

# Accelerate & expand (2019-2021)

## 2020-2021 expected news flow



# UCB is progressing on its strategic growth path

Delivering patient value, meeting patient needs

## Grow & Prepare

2015-2018

- Core products growth
- Briviact® and *romosozumab* launch prepared
- Enhanced financials and strategic flexibility

## Accelerate & Expand

2019-2021

- Maximize the number of lives we can positively impact
- Focus on patients that can benefit most
- Strengthen our R&D to deliver new compounds in shorter cycle times
- Identify & act on potential opportunities

## Breakthrough & Lead

2022-2025

- Bring highly differentiated solutions to patients, with high predictability of response
- Be present and lead in specific patient sub-populations by 2025

6/7\* potential product launches by 2025

# Our purpose: to create value for patients, now and into the future



For patients like Hanneke, living with osteoporosis



For patients like Kristof, living with axial spondyloarthritis



For patients like Wendy, living with lupus



For patients like Victoria, living with psoriasis



For patients like Lloyd, living with epilepsy

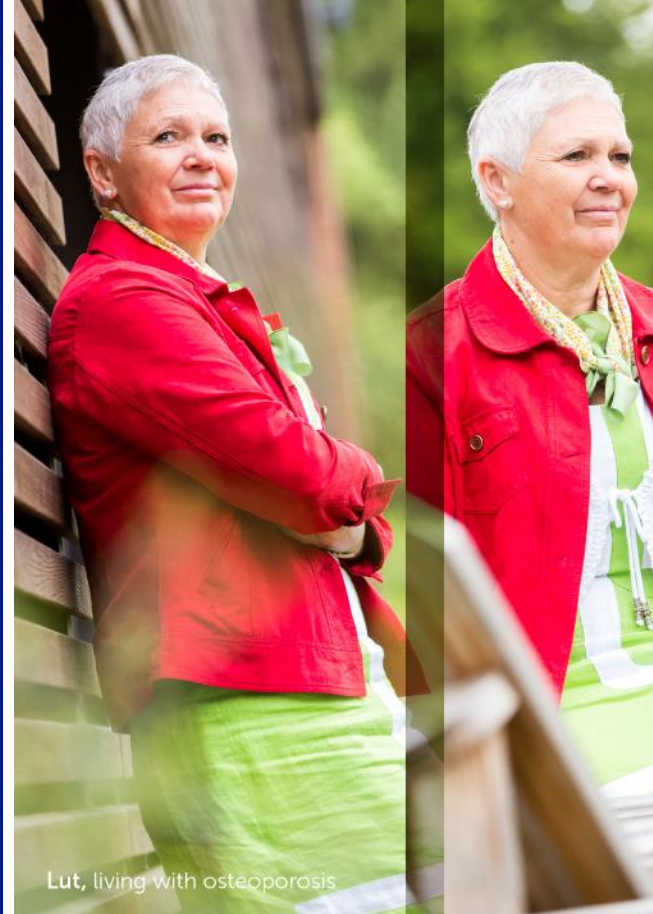
...and for patients living with  
HS, myasthenia gravis, ITP, CIDP  
progressive supranuclear palsy



For patients like Caroline, living with psoriatic arthritis

Your questions  
please

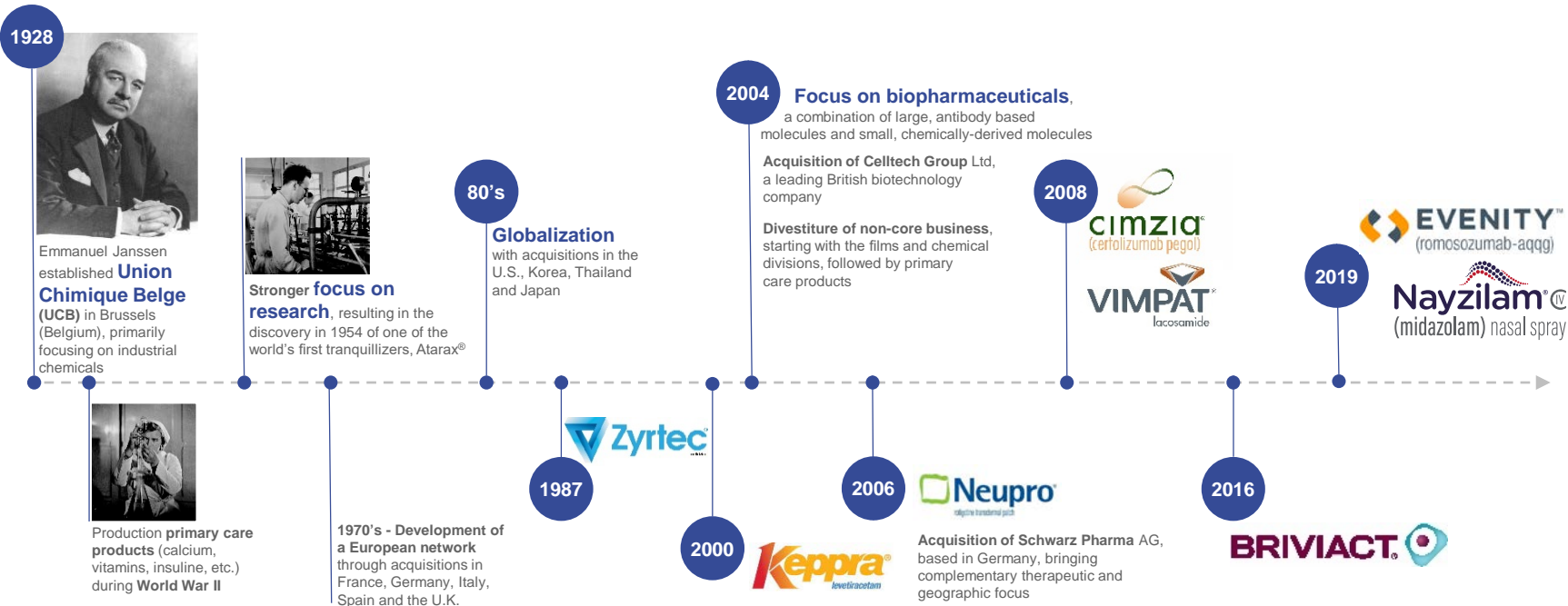
# Further facts and figures



Lut, living with osteoporosis

# UCB Story – since 1928

## Continuous adaptation to the changing ecosystem



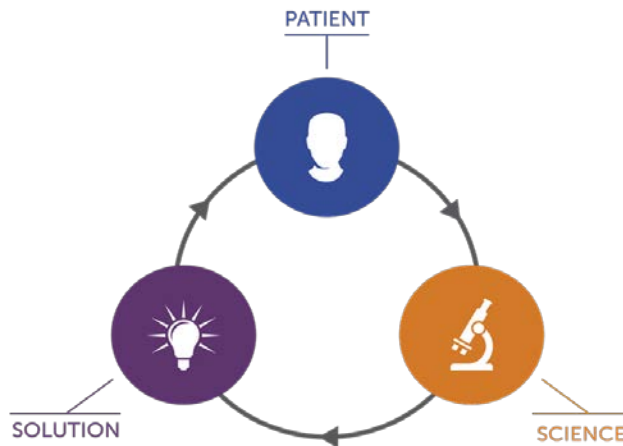


# UCB's patient value strategy

**Sustainable company growth - Superior shareholder value**

Our ambition is to be the **patient preferred biopharma leader**, creating **patient value** for specific populations through **unique outcomes**, the best **experience** and improving as many of these **lives** as possible.

We want to be present and **impact specific patient populations by 2025**.



## We are UCB

**We are 7 606 employees** focused on creating value for patients



We bring Cimzia®, Vimpat®, Keppra®, Briviact® & Neupro® to more than **3.5 million patients**



Focused on R&D:  
We invest more than **20% of revenue in R&D** – above industry average







We commit to **reducing our ecological footprint**



We reached in 2019 **€4.9 billion revenue**  
€ 1.4 billion recurring EBITDA, both growing for the 6<sup>th</sup> year in a row




# Grow core products

## Key information

| Cimzia®   | Vimpat®   | Keppra®   | Briviact®  | Neupro®   |
|---|---|---|--|---|
|  <ul style="list-style-type: none"> <li>• Crohn's disease</li> <li>• Rheumatoid arthritis</li> <li>• Psoriatic arthritis</li> <li>• Axial spondyloarthritis</li> <li>• Psoriasis</li> <li>• WOCBA label update</li> </ul> | Epilepsy POS <ul style="list-style-type: none"> <li>• Adj. therapy</li> <li>• Monotherapy</li> <li>• Pediatric</li> </ul> | <ul style="list-style-type: none"> <li>• Epilepsy POS</li> <li>• Epilepsy PGTCS</li> <li>• Epilepsy myoclonic seizures</li> </ul> | Epilepsy POS <ul style="list-style-type: none"> <li>• Adj. therapy</li> <li>• Monotherapy (U.S.)</li> <li>• Pediatric</li> </ul> | <ul style="list-style-type: none"> <li>• Parkinson's disease</li> <li>• Restless legs syndrome</li> </ul> |
|  <b>&gt; 139 000</b> patients, across 57 countries*   | <b>&gt; 663 000</b> patients, across 52 countries*  | <b>≈ 2.2 million</b> patients, across the world*  | <b>&gt; 98 000</b> patients, across 32 countries*  | <b>&gt; 391 000</b> patients, across 43 countries*  |
|  <a href="#">Astellas</a> (Japan - 2012)<br><a href="#">Cinkate</a> (China – 2019)  | <a href="#">Daiichi Sankyo</a><br>(Japan - 2014)  | <a href="#">Otsuka</a><br>(Japan – 2008- 2020)  | <a href="#">Otsuka</a><br>(Japan – 2002)   |   |
|  <b>2024</b> (U.S. & EU)<br>2026 (Japan)  | <b>2022</b> (U.S. & EU)<br>2024 (Japan)   | 2008 (U.S.)<br>2010 (EU)<br>2020 (Japan)  | <b>2026</b> (U.S. & EU)  | <b>2021</b> (U.S. & EU)<br>2024 (Japan)<br>2030 Several reformulation patents (U.S. & EU)                 |

# Grow core products

## Lifecycle management

|   | Cimzia®  | Vimpat®  | Keppra®   | Briviact® | Neupro® |
|---|--|--|---|-----------|---------|
|  |  | <ul style="list-style-type: none"> <li>PGTCS: Positive Phase 3 results (July 2019)</li> </ul>  |   |           |         |
|  | <ul style="list-style-type: none"> <li>Psoriasis / psoriatic arthritis (Japan – Jan 2019)</li> </ul>   | <ul style="list-style-type: none"> <li>Epilepsy POS (China):               <ul style="list-style-type: none"> <li>pediatric (incl. oral formulation – Sept 2018)</li> <li>IV formulation (Sept 2018)</li> <li>Monotherapy (Sept 2019)</li> </ul> </li> </ul> | <ul style="list-style-type: none"> <li>Epilepsy monotherapy (China – Aug 2019)</li> </ul> |           |         |
|  | <ul style="list-style-type: none"> <li>Nr axSpA (<a href="#">U.S. – March 2019</a>)</li> <li>Rheumatoid arthritis (China – July 2019)</li> <li>Psoriasis / psoriatic arthritis (<a href="#">Japan – Dec 2019</a>)</li> </ul> | <ul style="list-style-type: none"> <li>Epilepsy POS pediatric (incl. dry syrup formulation - <a href="#">Japan – Jan 2019</a>)</li> </ul>  | <ul style="list-style-type: none"> <li>Epilepsy monotherapy (U.S. – Oct 2019)</li> </ul>  |           |         |

## Driven by new patient populations



For patients (including women of child bearing age) living with

- Rheumatoid arthritis
- Psoriatic arthritis
- Psoriasis
- Axial spondyloarthritis
- Crohn's disease

### Net sales<sup>1</sup>

| € million                    | 2015 FY      | 2016 FY      | 2017 FY      | 2018 FY      | 2019 FY      | Act | CER |
|------------------------------|--------------|--------------|--------------|--------------|--------------|-----|-----|
| <b>U.S.</b>                  | <b>713</b>   | <b>846</b>   | <b>918</b>   | <b>896</b>   | <b>1 088</b> | 21% | 15% |
| <b>Europe</b>                | <b>296</b>   | <b>339</b>   | <b>370</b>   | <b>400</b>   | <b>429</b>   | 7%  | 7%  |
| <b>International markets</b> | <b>74</b>    | <b>118</b>   | <b>136</b>   | <b>150</b>   | <b>194</b>   | 30% | 28% |
| <b>Total Cimzia®</b>         | <b>1 083</b> | <b>1 304</b> | <b>1 424</b> | <b>1 446</b> | <b>1 712</b> | 18% | 14% |



2019

- ✓ Psoriasis / psoriatic arthritis: approval & launch (Japan)
- ✓ Nr axial spondyloarthritis<sup>2</sup>: approval & launch (U.S.)
- ✓ Rheumatoid arthritis: approval & launch (China)

2024

- Loss of exclusivity (U.S. & EU)

2026

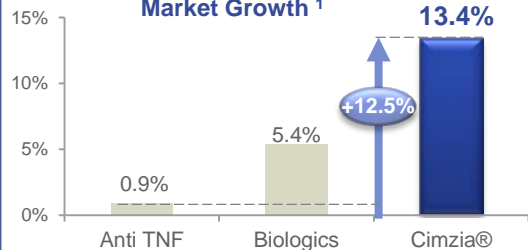
- Loss of exclusivity (Japan)

# Cimzia® in-market performance

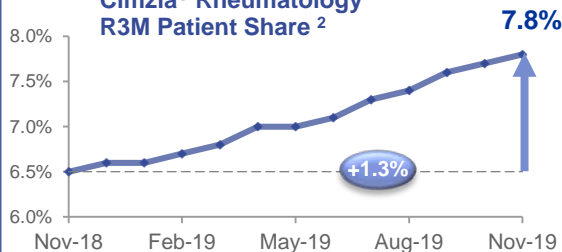
2019 FY report - 37

## U.S.

**Cimzia® vs. Rheumatology Market Growth <sup>1</sup>**



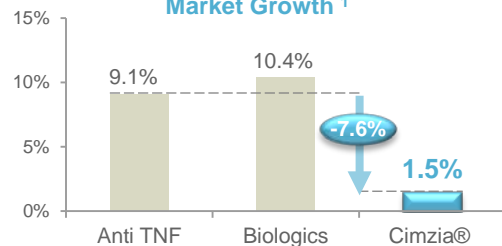
**Cimzia® Rheumatology R3M Patient Share <sup>2</sup>**



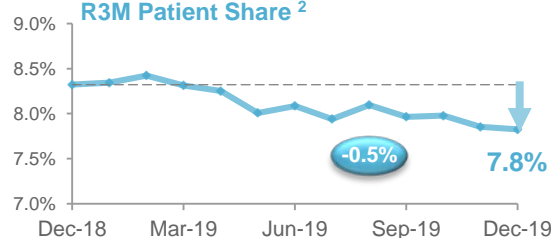
Source: U.S.: IQVIA Source of Business Report

## Europe

**Cimzia® vs. Rheumatology Market Growth <sup>1</sup>**



**Cimzia® Rheumatology R3M Patient Share <sup>2</sup>**

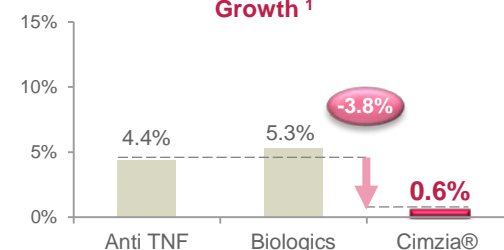


Source: IMS MIDAS

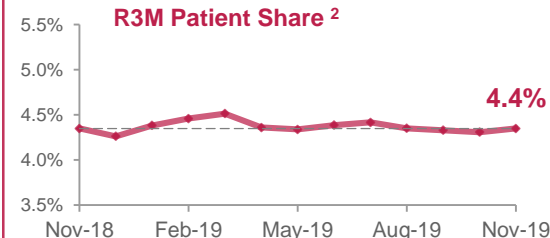
In-Market KPI's are based on Exit Patients

## Japan

**Cimzia® vs. RA Market Growth <sup>1</sup>**



**Cimzia® RA R3M Patient Share <sup>2</sup>**



Source: IMS MIDAS; Cimzia® patients are considered 100% in RA

In-Market KPI's are based on Exit Patients



<sup>1</sup> In-market growth is calculated for MAT period: Europe & Japan : MAT Dec 2019 vs MAT Dec 2018 | U.S.: MAT Nov 2019 vs. MAT Nov 2018 (patients, all channels)

<sup>2</sup> Market share is calculated for R3M period

## Strong, sustainable growth in all markets



For patients living with

- Epilepsy – POS<sup>2</sup>
- Adults, adolescents and children from 4 years of age (EU, U.S. & Japan)

### Net sales<sup>1</sup>

| € million                    | 2015 FY    | 2016 FY    | 2017 FY    | 2018 FY      | 2019 FY      | Act | CER |
|------------------------------|------------|------------|------------|--------------|--------------|-----|-----|
| <b>U.S.</b>                  | <b>513</b> | <b>629</b> | <b>746</b> | <b>822</b>   | <b>1 001</b> | 22% | 15% |
| <b>Europe</b>                | <b>134</b> | <b>152</b> | <b>177</b> | <b>206</b>   | <b>236</b>   | 14% | 14% |
| <b>International markets</b> | <b>32</b>  | <b>42</b>  | <b>53</b>  | <b>70</b>    | <b>86</b>    | 22% | 17% |
| <b>Total Vimpat®</b>         | <b>679</b> | <b>822</b> | <b>976</b> | <b>1 099</b> | <b>1 322</b> | 20% | 15% |



2019

- ✓ POS<sup>2</sup> pediatric: approval (Japan)
- ✓ PGTCs<sup>3</sup>: positive Phase 3 results

2020

- ✓ PGTCs<sup>3</sup>: submission

2022

- Patent expiry (U.S. & EU)

2024

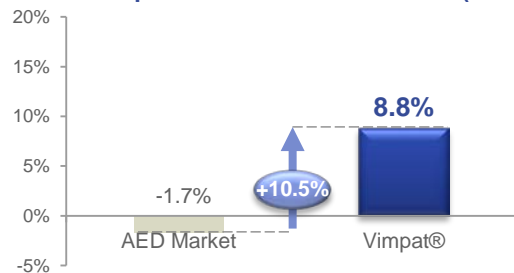
- Loss of exclusivity (Japan)

# Vimpat® in-market performance

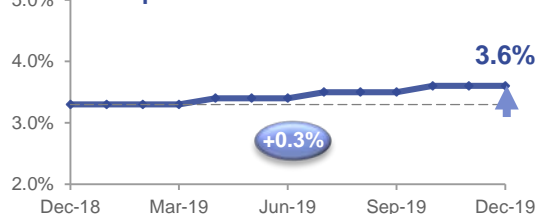
2019 FY report - 39

## U.S.

Vimpat® vs. AED Market Growth (TRx)



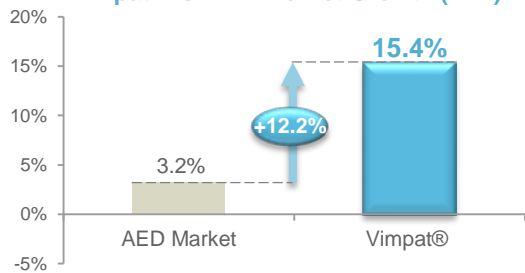
Vimpat® – R3M TRx Share



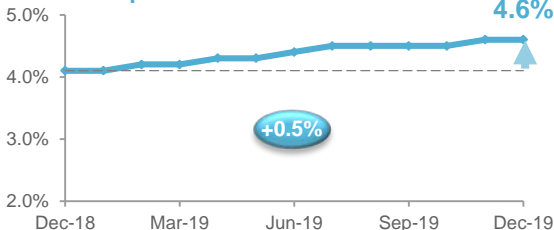
Source data U.S.: U.S. IMS NPA - In-Market KPIs are based on TRx

## Europe

Vimpat® vs. AED Market Growth (TDx)

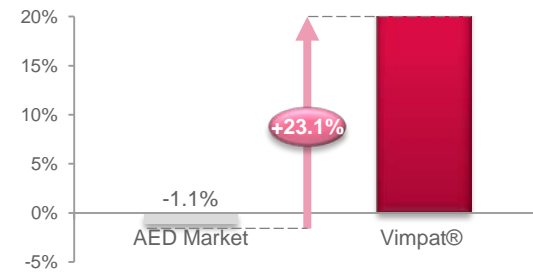


Vimpat® – R3M TDx Share

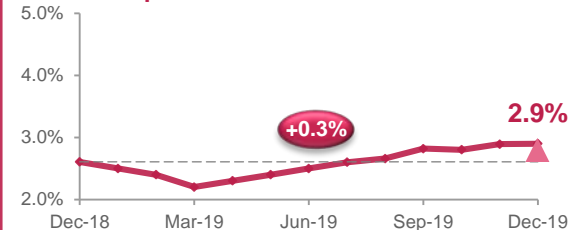


Source data EU: IMS MIDAS - In-Market KPI's are based on TDx

## Japan



Vimpat® – R3M TDx Share



Source data JP: IMS MIDAS - In-market KPI's are based on TDx



AED market: All molecules in ATC3= N3A + Phenobarbital in N5B. In Europe and Japan, the TDx of all these molecules are factored for epilepsy usage. In the U.S., the TRx of 26 of these molecules are factored for epilepsy usage.

## Mature, established brand



For patients living with

- Epilepsy – POS
- Epilepsy – PGTCS
- Epilepsy myoclonic seizures

## Net sales<sup>1</sup>

| € million                    | 2015 FY    | 2016 FY    | 2017 FY    | 2018 FY    | 2019 FY    | Act  | CER  |
|------------------------------|------------|------------|------------|------------|------------|------|------|
| <b>U.S.</b>                  | <b>254</b> | <b>216</b> | <b>232</b> | <b>221</b> | <b>189</b> | -14% | -19% |
| <b>Europe</b>                | <b>250</b> | <b>237</b> | <b>235</b> | <b>216</b> | <b>196</b> | -9%  | -9%  |
| <b>International markets</b> | <b>233</b> | <b>267</b> | <b>311</b> | <b>352</b> | <b>385</b> | 9%   | 6%   |
| <b>Total Keppra®</b>         | <b>737</b> | <b>720</b> | <b>778</b> | <b>790</b> | <b>770</b> | -3%  | -5%  |

2019



- ✓ Epilepsy monotherapy: approval (U.S.)

2020



- Loss of exclusivity (Japan)



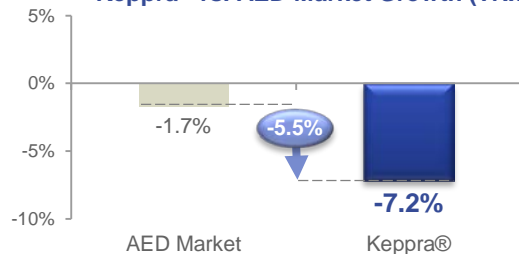


# Keppra® in-market performance

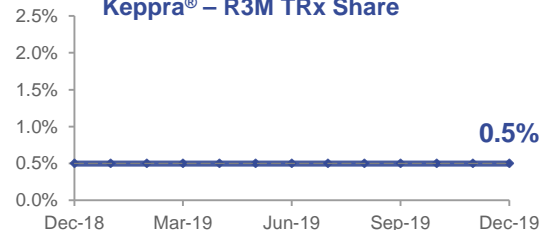
2019 FY report - 41

## U.S.

Keppra® vs. AED Market Growth (TRx)



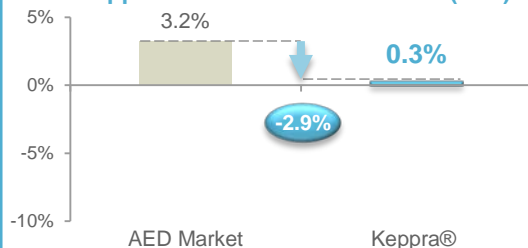
Keppra® – R3M TRx Share



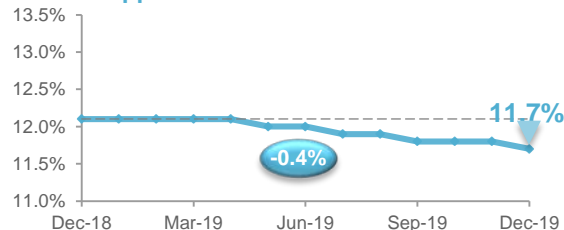
Source data U.S.: U.S. IMS NPA - In-Market KPIs are based on TRx

## Europe

Keppra® vs. AED Market Growth (TDx)



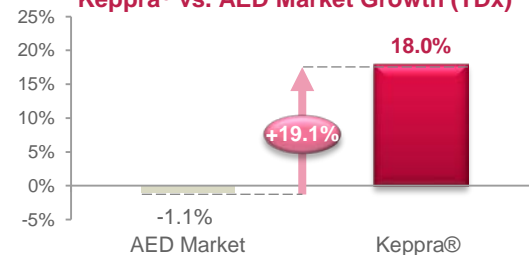
Keppra® – R3M TDx Share



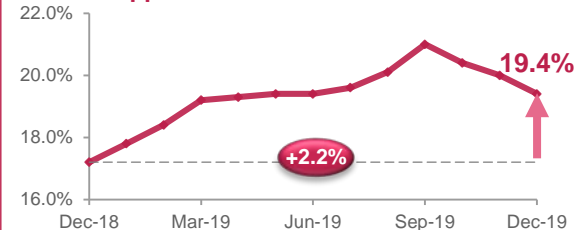
Source data EU: IMS MIDAS - In-Market KPI's are based on TDx

## Japan

Keppra® vs. AED Market Growth (TDx)



Keppra® – R3M TDx Share



Source data JP: IMS MIDAS - In-market KPI's are based on TDx



AED market: All molecules in ATC3= N3A + Phenobarbital in N5B. In Europe and Japan, the TDx of all these molecules are factored for epilepsy usage. In the U.S., the TRx of 26 of these molecules are factored for epilepsy usage.

## Available to more and more patients



For patients living with

- Epilepsy – POS<sup>2</sup>
- Adults, adolescents and children from 4 years of age (EU & U.S.)

### Net sales<sup>1</sup>

| € million                    | 2015 FY | 2016 FY | 2017 FY | 2018 FY | 2019 FY | Act | CER |
|------------------------------|---------|---------|---------|---------|---------|-----|-----|
| <b>U.S.</b>                  |         | 11      | 63      | 109     | 170     | 56% | 48% |
| <b>Europe</b>                |         | 7       | 22      | 29      | 45      | 53% | 53% |
| <b>International markets</b> |         | 0       | 1       | 4       | 6       | 55% | 57% |
| <b>Total Briviact®</b>       |         | 18      | 87      | 142     | 221     | 56% | 49% |

2022

- Epilepsy POS<sup>2</sup>  
Phase 3 results (Japan)

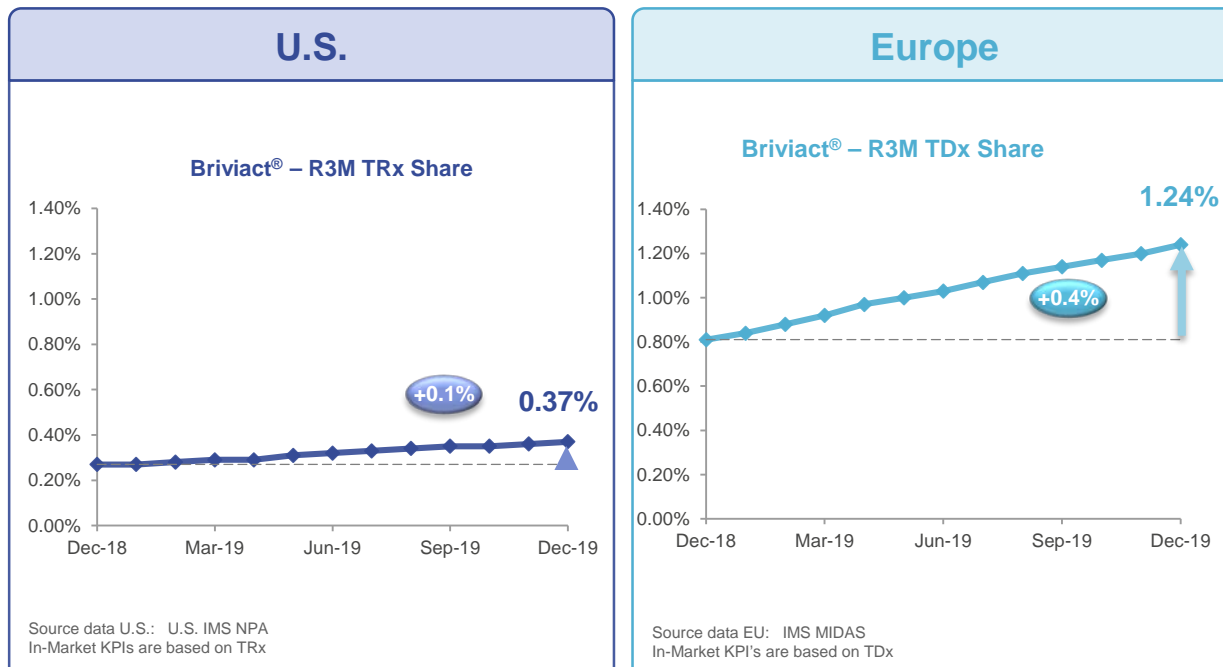
2026

- Patent expiry  
(U.S. & EU)



# Briviact® in-market performance

## A new therapeutic option in the AED market



AED market: All molecules in ATC3= N3A + Phenobarbital in N5B. In EU, the TDx of all these molecules are factored for epilepsy usage. In the U.S., the TRx of 26 of these molecules are factored for epilepsy usage.

## At its peak sales and with longer patent live



For people living with

- Parkinson's disease
- Restless legs syndrome

### Net sales<sup>1</sup>

| € million                    | 2015 FY    | 2016 FY    | 2017 FY    | 2018 FY    | 2019 FY    | Act | CER |
|------------------------------|------------|------------|------------|------------|------------|-----|-----|
| <b>U.S.</b>                  | <b>79</b>  | <b>85</b>  | <b>96</b>  | <b>101</b> | <b>97</b>  | -4% | -9% |
| <b>Europe</b>                | <b>150</b> | <b>161</b> | <b>168</b> | <b>174</b> | <b>170</b> | -2% | -2% |
| <b>International markets</b> | <b>29</b>  | <b>52</b>  | <b>50</b>  | <b>46</b>  | <b>52</b>  | 12% | 7%  |
| <b>Total Neupro®</b>         | <b>258</b> | <b>298</b> | <b>314</b> | <b>321</b> | <b>319</b> | -1% | -3% |



2021

- Patent expiry (U.S. & EU)

2024

- Patent expiry (Japan)

2030

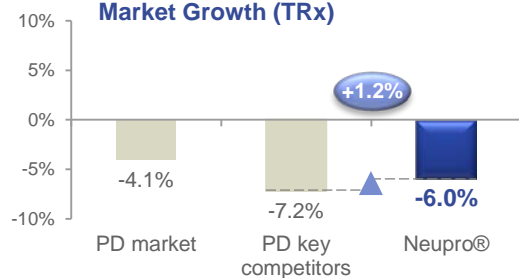
- Several reformulation patents expiry (U.S. & EU)

# Neupro® in-market performance

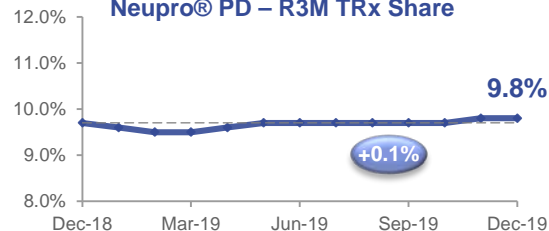
2019 FY report - 45

## U.S.

**Neupro® PD vs. PD (KC)  
Market Growth (TRx)**



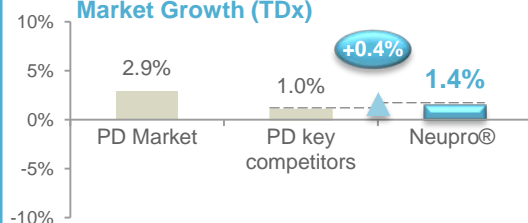
**Neupro® PD – R3M TRx Share**



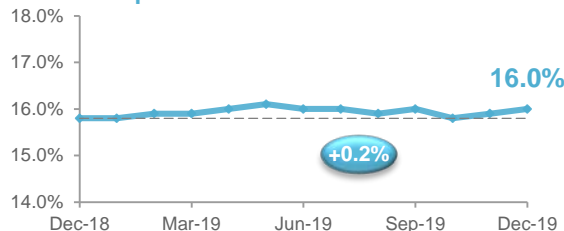
Source data U.S.: U.S. IMS NPA - In-Market KPIs are based on TRx

## Europe

**Neupro® vs. (KC)  
Market Growth (TDx)**



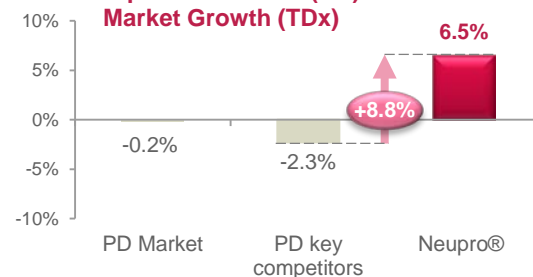
**Neupro® PD – R3M TDx Share**



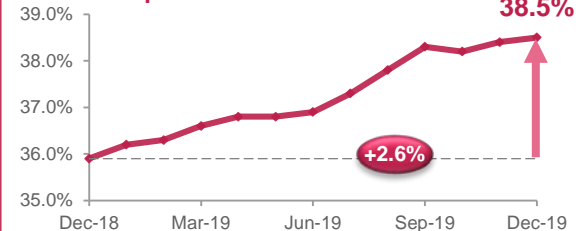
Source data EU: IMS MIDAS - In-Market KPI's are based on TDx

## Japan

**Neupro® PD vs. PD (KC)  
Market Growth (TDx)**



**Neupro® PD – R3M TDx Share**

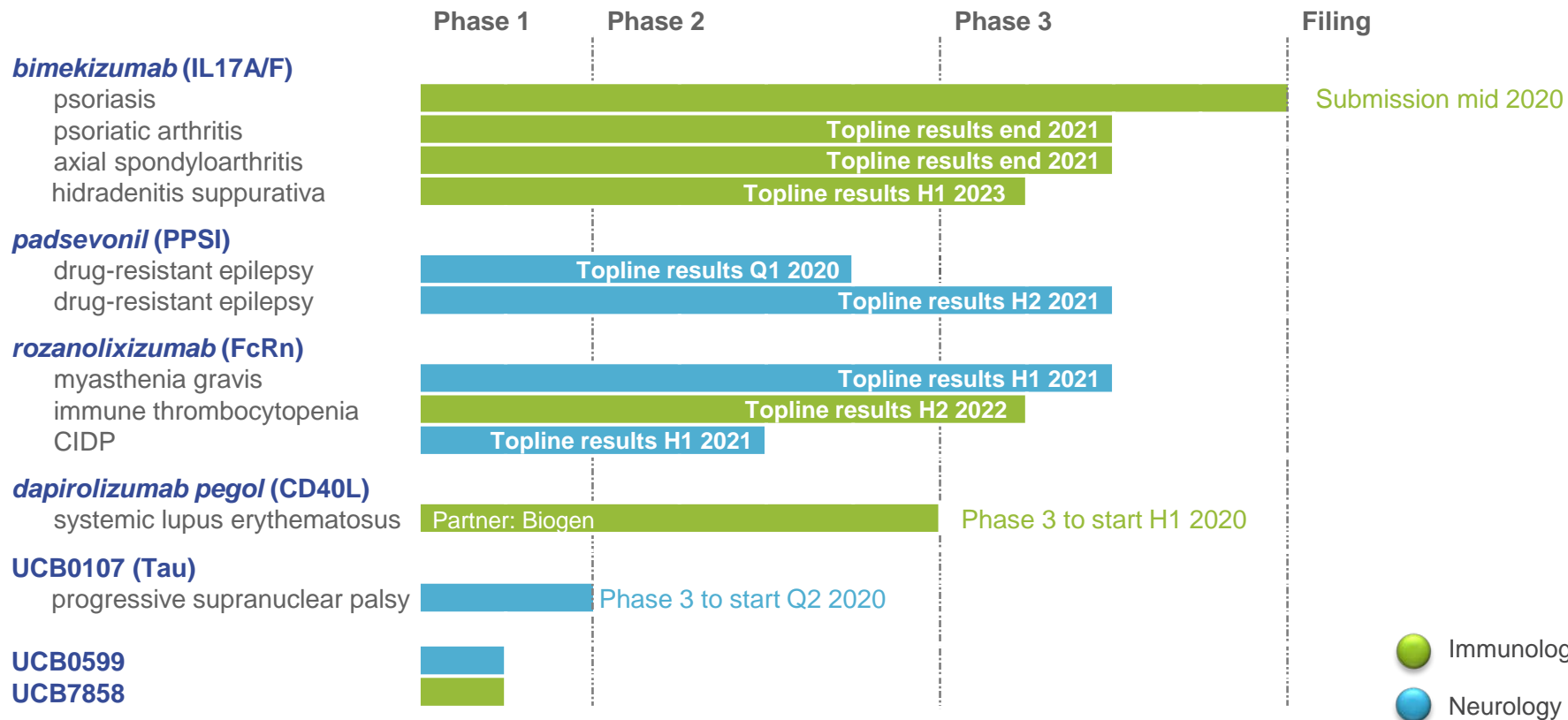


Source data JP: IMS MIDAS - In-market KPI's are based on TDx



PD market: All molecules in ATC3= N4A. In the Europe and Japan, the TDx of all these molecules are factored for PD usage. In the US, only the TRx of Rotigotine, Pramipexole and Ropinirole are factored for PD usage  
 PD Key Competitors (KC) market: The 8 DA's (Dopamine Antagonists): Bromocriptine, Cabergoline, Lisuride, Pergolide, Rotigotine, Pramipexole, Piribedil, Ropinirole  
 In the U.S., only Rotigotine, Pramipexole and Ropinirole are factored for PD usage, hence the PD market and PD KC market are the same.

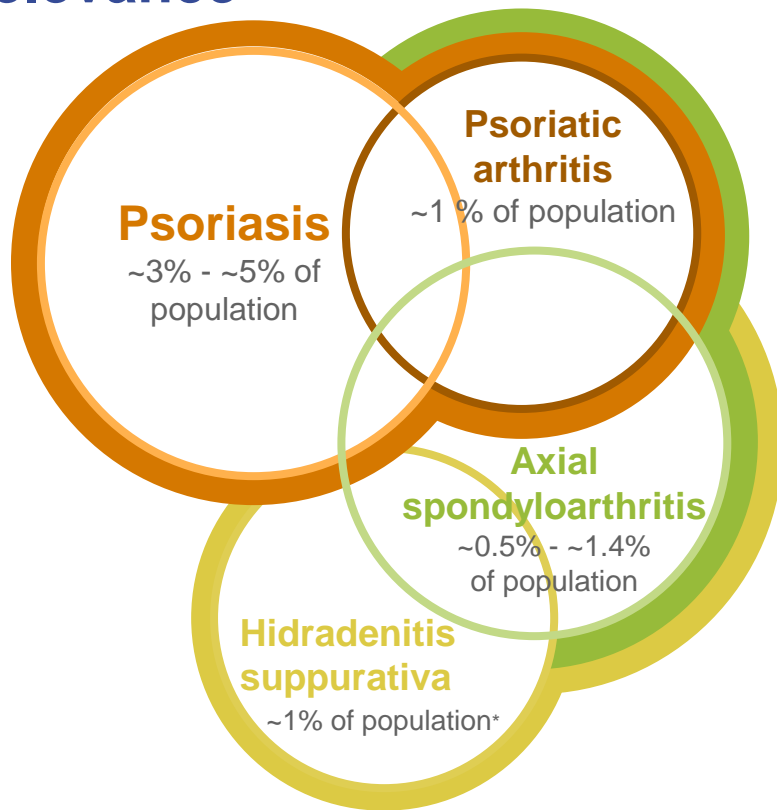
# Translating scientific hypotheses into clinical development



# Evolving understanding of overlapping disease highlights *bimekizumab* relevance

## Psoriatic diseases

~30% patients living with psoriasis progress to psoriatic arthritis  
~40% patients living with psoriatic arthritis have moderate to severe psoriasis



## Spondyloarthritis

~40% patients living with psoriatic arthritis have axial disease

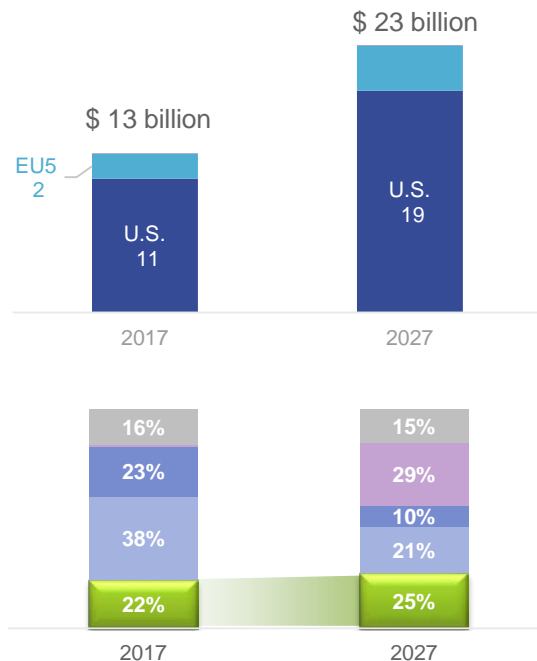
## Hidradenitis suppurativa

Up to  
~10% of axSpA patients have HS  
~ 0.3% patients with PSO have HS

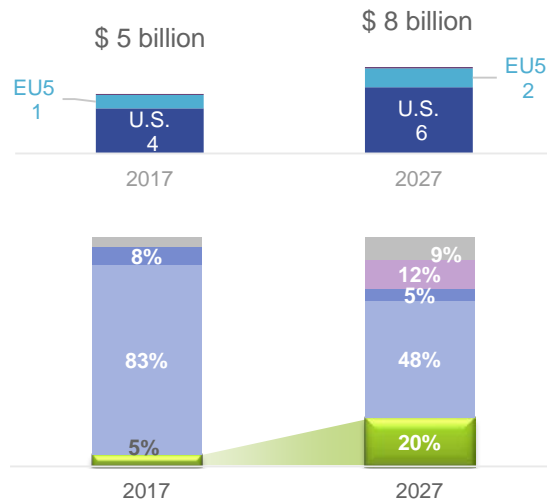
# Focusing on markets with strong growth potential

2019 FY report - 48

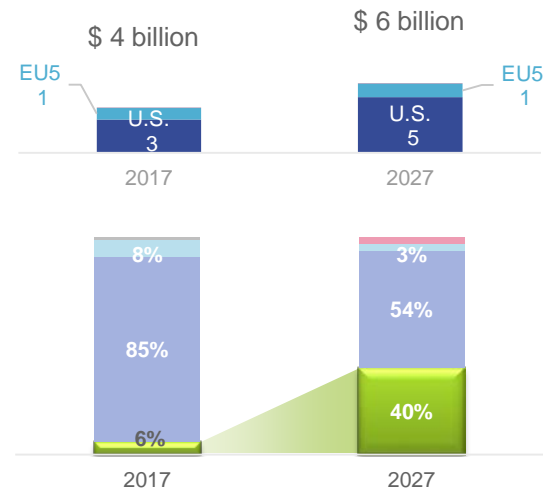
## Psoriasis



## Psoriatic arthritis



## Axial Spondyloarthritis



● IL-17 A / IL-17 A/F

● TNF-alpha

● IL-12/23

● IL-23

● JAK

● NSAIDs

● Other mode of action



Decision Resources - Psoriasis | Landscape & Forecast – November 2018

Decision Resources – Psoriatic arthritis | Landscape & Forecast – November 2018

Decision Resources – Axial spondyloarthritis | Landscape & Forecast – June 2019



# Bimekizumab Phase 3/3b development program in psoriasis

**BE VIVID / PS0009**  
(vs *ustekinumab*)

[NCT03370133](#)

Positive topline results  
(Oct 2019)

**BE READY / PS0013**  
(vs placebo)

[NCT03410992](#)

Positive topline results  
(Nov 2019)

**BE SURE / PS0008**  
(vs adalimumab)

[NCT03412747](#)

Positive topline results  
(Dec 2019)

**BE RADIANT / PS0015**  
(vs *secukinumab*)

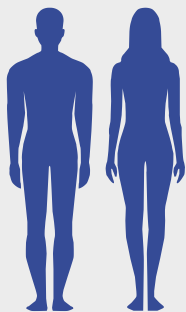
[NCT03536884](#)

Topline results  
Q2 2020

Data to be presented at AAD 2020

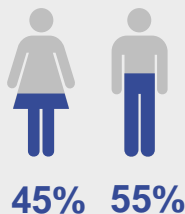
Submission mid-2020

# Psoriasis affects a significant portion of the population



up to  
**~3%**  
of the population<sup>8</sup>  
is affected by PSO

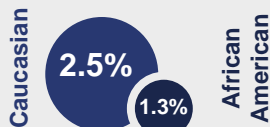
## Prevalence<sup>1</sup>



## Ethnicity

PSO more commonly affects Caucasians than other ethnic groups<sup>4</sup>

Prevalence according to ethnicity in the USA<sup>5</sup>:



## Age<sup>2,3</sup>

Late teens—early thirties  
(type 1 PSO)

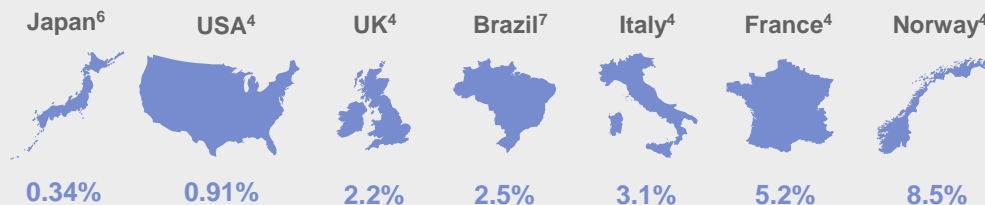
Fifties  
(type 2 PSO)



**Age, geographic region, and ethnicity**  
all influence  
an individual's risk  
of developing PSO

## Geographic region

Reported prevalence in adults:



Prevalence generally increases with increasing distance from the equator<sup>2</sup>

# Bimekizumab Phase 3/3b development program in psoriasis

3 for 3 positive phase 3 results, superiority over active comparators  
Submission mid-2020

|                                    | Phase 3<br>BE VIVID / PS0009<br><a href="#">NCT03370133</a>       | Phase 3<br>BE READY / PS0013<br><a href="#">NCT03410992</a>       | Phase 3<br>BE SURE / PS0008<br><a href="#">NCT03412747</a>        | Phase 3b<br>BE RADIANT / PS0015<br><a href="#">NCT03536884</a> |
|------------------------------------|---|---|---|--|
| <b>Duration</b>                    | • 52 weeks  | • 56 weeks  | • 56 weeks  | • 48 weeks   |
| <b>Comparator</b>                  | • <i>ustekinumab</i><br>• placebo                                 | • placebo   | • <i>adalimumab</i>   | • <i>secukinumab</i>   |
| <b>Primary endpoints @ week 16</b> | • PASI90 response<br>• IGA 0/1 response                           | • PASI90 response<br>• IGA 0/1 response                           | • PASI90 response<br>• IGA 0/1 response                           | • PASI100 response   |
|                                    | <b>Positive topline results</b><br>( <a href="#">Oct 2019</a> ) ✓ | <b>Positive topline results</b><br>( <a href="#">Nov 2019</a> ) ✓ | <b>Positive topline results</b><br>( <a href="#">Dec 2019</a> ) ✓ | <b>Results: Q2 2020</b>  |



1 moderate to severe chronic plaque psoriasis  
PASI90: Patients experiencing at least 90% skin clearance  
PASI100: Patients experiencing 100% skin clearance

IGA: Investigator's Global Assessment  
Source: [www.clinicaltrials.gov](http://www.clinicaltrials.gov)

# Bimekizumab: ambition to deliver best efficacy in skin

## Psoriasis Phase 3 trials designed to demonstrate superiority

### BE SURE

[NCT03412747](#)

PS0008

450 patients



### BE VIVID

[NCT03370133](#)

PS0009

560 patients



### BE READY

[NCT03410992](#)

PS0013

400 patients



### Phase 3 trials

Primary endpoints:

- PASI90
- IGA 0/1

Positive topline results

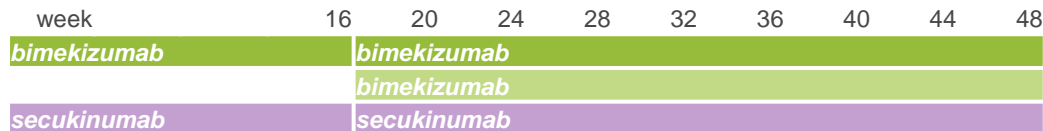
Q4 2019

### BE RADIANT

[NCT03536884](#)

PS0015

700 patients



### Phase 3b trial

Primary endpoint:

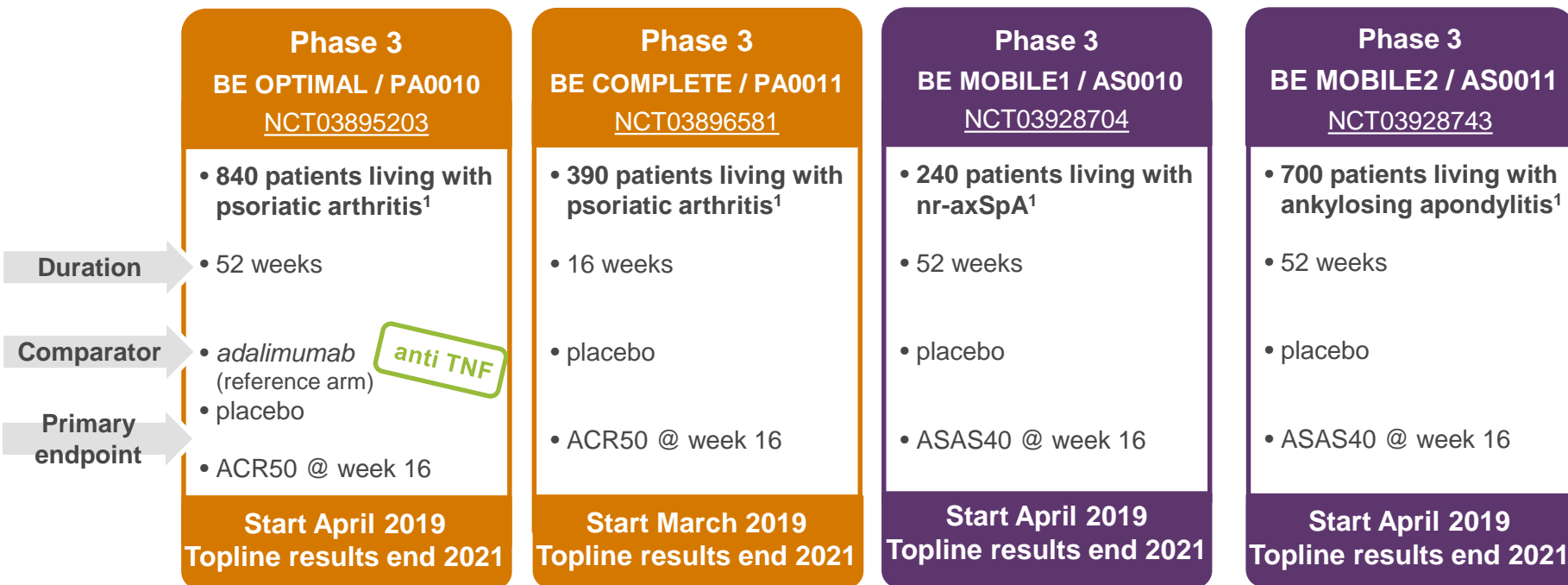
- PASI100

Results Q2 2020



# Bimekizumab: for best in disease efficacy in skin and joints

## Evaluating the *bimekizumab* potential



# Bimekizumab: for best in disease efficacy in skin and joints

Phase 3 programs started Q2 2019

## Psoriatic arthritis

### BE OPTIMAL

[NCT03895203](#)

PA0010

840 patients



Primary endpoint  
ACR50 @ week 16

Results end 2021

### BE COMPLETE

[NCT03896581](#)

PA0011

390 patients



## Axial Spondyloarthritis

### BE MOBILE1

[NCT03928704](#)

AS0010

240 patients



Primary endpoint  
ASAS40 @ week 16

Results end 2021

### BE MOBILE2

[NCT03928743](#)

AS0011

300 patients



BE MOBILE1: to assess the efficacy, safety and tolerability of *bimekizumab* versus placebo in patients with active non-radiographic axial spondyloarthritis  
BE MOBILE 2: to assess the efficacy, safety and tolerability of *bimekizumab* versus placebo in patients with active ankylosing spondylitis

# Padsevonil Phase 2/3 program in drug-resistant focal epilepsy

Patients with high unmet medical need

## Phase 2a

EP0069 / [NCT02495844](#)

- **55 patients** with highly drug-resistant focal epilepsy
  - failed with  $\geq 4$  AED
  - experiencing  $\geq 4$  seizures / week

Comparator

- padsevonil / placebo (2 arms)

Endpoints

- 75 % responder rate\*  
**31% padsevonil**  
 11% placebo

[AES 2017](#)

## Phase 2b

ARISE / EP0091 / [NCT03373383](#)

- **400 patients** with drug-resistant focal epilepsy
  - failed with  $\geq 4$  AED
  - experiencing  $\geq 4$  seizures / month

- padsevonil / placebo (5 arms)

- Seizure frequency
  - from baseline over the 12 week maintenance period (U.S., Japan)
  - 75% responder rate\* (EU)

Topline results Q1 2020

## Phase 3

DUET / EP0092 / [NCT03739840](#)

- **500 patients** with drug-resistant focal epilepsy
  - failed with  $\geq 4$  AED
  - experiencing  $\geq 4$  seizures / month

- padsevonil / placebo (4 arms)





- Seizure frequency
  - from baseline over the 12 week maintenance period (U.S., Japan)
  - 75% responder rate\* (EU)

Topline results H2 2021



\* Proportion of subjects who achieve  $\geq 75$  % reduction in focal seizure frequency

# Rozanolixizumab potential in multiple IgG autoantibody-mediated diseases with high unmet medical need

| Myasthenia gravis  | Immune thrombocytopenia  | Chronic inflammatory demyelinating polyneuropathy  |
|--|--|--|
|  <p>Antibodies target components of neuromuscular junction</p>  | <p>Antibodies target platelets and destroy them</p>  | <p>Antibodies target components of peripheral nerves, causing damage to the myelin sheath and axon</p>                               |
|  <ul style="list-style-type: none"> <li>• Muscle weakness (extremities, eyes, bulbar and respiratory symptoms)</li> <li>• Fatigue</li> </ul>  | <ul style="list-style-type: none"> <li>• Thrombocytopenia</li> <li>• Bleeding (petechiae, purpura, nosebleeds, intracranial bleeding)</li> <li>• Fatigue</li> </ul>                                | <ul style="list-style-type: none"> <li>• Motor deficits</li> <li>• Sensory deficits</li> </ul>                                       |
|  <p>~ 10 - 45 cases / 100 000</p>   | <p>~ 10 - 50 cases / 100 000</p>   | <p>~ 1 - 6 cases / 100 000</p>   |
|  <ul style="list-style-type: none"> <li>• Surgery (thymectomy)</li> <li>• Steroids, steroid-sparing drugs</li> <li>• Plasma exchange (PEX)</li> <li>• IV immunoglobulin (IVIg)</li> </ul> | <ul style="list-style-type: none"> <li>• Platelet transfusion</li> <li>• IV immunoglobulin (IVIg)</li> <li>• Steroids</li> <li>• Surgery (splenectomy)</li> <li>• TPO receptor agonists</li> </ul> | <ul style="list-style-type: none"> <li>• IV Steroids</li> <li>• IV / subQ immunoglobulin</li> <li>• Plasma exchange (PEX)</li> </ul> |

**Current therapies associated with morbidity and burdensome to patients & healthcare systems**



# Rozanolixizumab Phase 3 development program

|                   | <b>Myasthenia gravis</b><br>(MG0003 / <a href="#">NCT03971422</a> )   | <b>Immune thrombocytopenia</b><br>(TP0003 / <a href="#">NCT04200456</a> )  |
|-------------------|---|--|
|                   | <b>240 patients</b> with moderate to severe MG <ul style="list-style-type: none"><li>• diagnosis of MG @ screening</li><li>• be considered for treatment with immunological therapy</li></ul> | <b>105 patients</b> with moderate to severe ITP <ul style="list-style-type: none"><li>• Platelet count &lt;30K/L</li><li>• IgG level&gt;5.5g/L</li></ul> |
| <b>Duration</b>   | 43 days   | 34 weeks   |
| <b>Comparator</b> | placebo (3 arms)  | placebo (2 arms)   |
| <b>Endpoints</b>  | Change from baseline in Myasthenia Gravis-Activities of Daily Living (MG-ADL) score to Visit 10   | Platelet count $\geq$ 50K/L during weeks 13-25   |
|                   | <b>Topline results H1 2021</b>  | <b>Topline results H2 2022</b>   |

# Rozanolixizumab Phase 2a development program

Proof of concept achieved in MG & ITP – CIDP ongoing

## Myasthenia gravis

(MG0002 / [NCT03052751](#))

43 patients with moderate to severe myasthenia gravis (MG)

- diagnosis of MG @ screening
- considered for treatment with immunological therapy

Duration

99 days

Comparator

placebo (2 arms)

Endpoints

- *rozanolixizumab* safe & well tolerated
- clinical improvement over the entire duration of the study

Headline results (Oct 2018)

## Immune thrombocytopenia

(TP0001 / [NCT02718716](#))

66 patients with primary ITP

- $\geq 3$  months diagnosis @ screening
- Platelet count  $<30 \times 10^9/L$  @ screening and  $<35 \times 10^9/L$  @ baseline

12 weeks

5 arms (different dosing regimens)

*rozanolixizumab* well tolerated across all dose groups

- mild-to-moderate headaches at higher doses
- no patient discontinued the study

ASH 2019

## CIDP

(CIDP01 / [NCT03861481](#))

34 patients with Chronic Inflammatory Demyelinating Polyneuropathy

12 weeks

placebo (2 arms)

- Clinical change from base line
- Safety and tolerability

Phase 2a  
Topline results H1 2021

# UCB0107, anti-Tau antibody for Progressive Supranuclear Palsy

## Positive phase 1 – move to confirmatory phase in PSP in Q2 2020

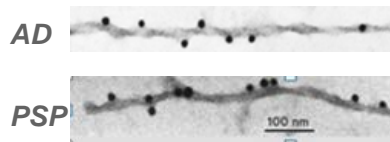
### Key facts

**UCB0107 blocks tau uptake and aggregation**

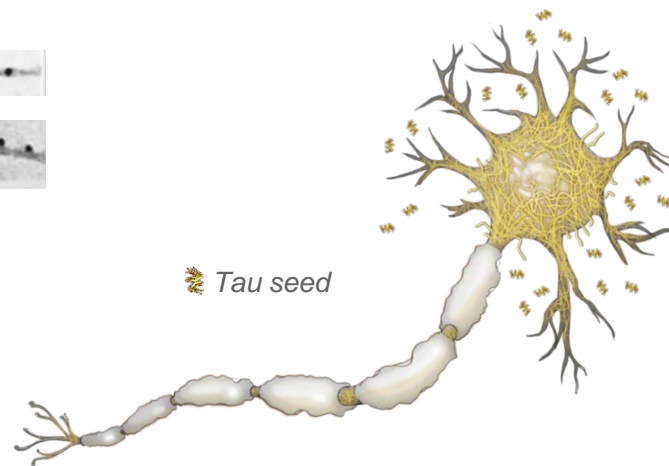
- **Tau misfolding and aggregation** leads to neuronal death and disease spread
- **PSP** is a rare, **rapidly progressing tauopathy** with debilitating cognitive & motor symptoms
- **Alzheimer's disease is also a tauopathy**, with high prevalence and economic impact

### Key insights

UCB0107 was generated to block spreading of tau seeds from patient materials



Tau seeds spread from dying cells to infect other neurons



# Recurring EBITDA

2019 FY report - 60

| € million                              | Actual        |               | Variance     |            |
|--|---------------|---------------|--------------|------------|
|  | 2019          | 2018          | Actual rates | CER        |
| <b>Revenue</b>                         | <b>4 913</b>  | <b>4 632</b>  | <b>6%</b>    | <b>7%</b>  |
| Net sales                              | 4 680         | 4 412         | 6%           | 7%         |
| Royalty income and fees                | 78            | 92            | -15%         | -21%       |
| Other revenue                          | 155           | 128           | 22%          | 20%        |
| <b>Gross Profit</b>                    | <b>3 645</b>  | <b>3 434</b>  | <b>6%</b>    | <b>8%</b>  |
| Marketing and selling expenses         | -1 108        | -964          | 15%          | 12%        |
| Research and development expenses      | -1 272        | -1 161        | 10%          | 8%         |
| General and administrative expenses    | -195          | -180          | 8%           | 7%         |
| Other operating income/expenses (-)    | 48            | -24           | >-100%       | >-100%     |
| <b>Total operating expenses</b>        | <b>-2 527</b> | <b>-2 329</b> | <b>9%</b>    | <b>6%</b>  |
| <b>Recurring EBIT (rEBIT)</b>          | <b>1 118</b>  | <b>1 105</b>  | <b>1%</b>    | <b>12%</b> |
| Add: Amortization of intangible assets | 190           | 170           | 12%          | 10%        |
| Add: Depreciation charges              | 123           | 123           | 0%           | -2%        |
| <b>Recurring EBITDA (rEBITDA)</b>      | <b>1 431</b>  | <b>1 398</b>  | <b>2%</b>    | <b>11%</b> |



Numbers may not add due to rounding  
CER: constant exchange rate

EBIT: Earnings before interest and taxes  
EBITDA: Earning before interests, taxes, depreciation and amortization charges

# Profit

2019 FY report - 61

| € million  | Actual       |              | Variance         |                  |
|--|--------------|--------------|------------------|------------------|
|  | 2019         | 2018         | Actual rates     | CER              |
| <b>Recurring EBIT</b>  | <b>1 118</b> | <b>1 105</b> | <b>1%</b>        | <b>12%</b>       |
| Impairment charges   | -2           | 0            | N/A              | N/A              |
| Restructuring expenses   | -47          | -20          | >100%            | >100%            |
| Gain on disposals  | 41           | 47           | -12%             | -12%             |
| Other income/expenses (-)  | -42          | -23          | 86%              | 84%              |
| <b>Total impairment, restructuring and other income/expenses (-)</b> | <b>-50</b>   | <b>4</b>     | <b>&gt;-100%</b> | <b>&gt;-100%</b> |
| <b>EBIT (operating profit)</b>                                       | <b>1 068</b> | <b>1 109</b> | <b>-4%</b>       | <b>7%</b>        |
| Net financial expenses (-)   | -107         | -93          | 15%              | 14%              |
| Result from associates   | -1           | -1           | -48%             | -48%             |
| <b>Profit before income taxes</b>                                    | <b>960</b>   | <b>1 015</b> | <b>-5%</b>       | <b>6%</b>        |
| Income tax expenses  | -146         | -200         | -27%             | -26%             |
| <b>Profit from continuing operations</b>                             | <b>814</b>   | <b>815</b>   | <b>0%</b>        | <b>16%</b>       |
| Profit/loss (-) from discontinued operations                         | 2            | 8            | -71%             | -73%             |
| <b>Profit</b>  | <b>817</b>   | <b>823</b>   | <b>-1%</b>       | <b>15%</b>       |
| Attributable to UCB shareholders                                     | 792          | 800          | -1%              | 15%              |
| Attributable to non-controlling interests                            | 25           | 23           | 8%               | 2%               |
| <b>Profit attributable to UCB shareholders</b>                       | <b>792</b>   | <b>800</b>   | <b>-1%</b>       | <b>15%</b>       |



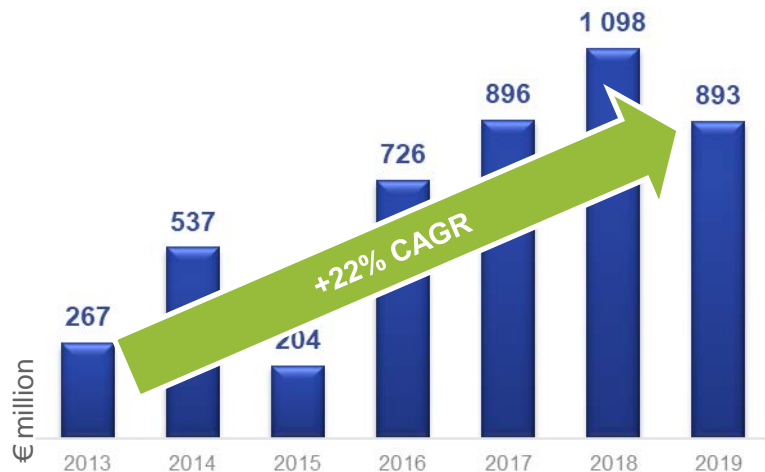
Numbers may not add due to rounding  
 CER: constant exchange rate  
 EBIT: Earnings before interest and taxes

# Core earnings per share

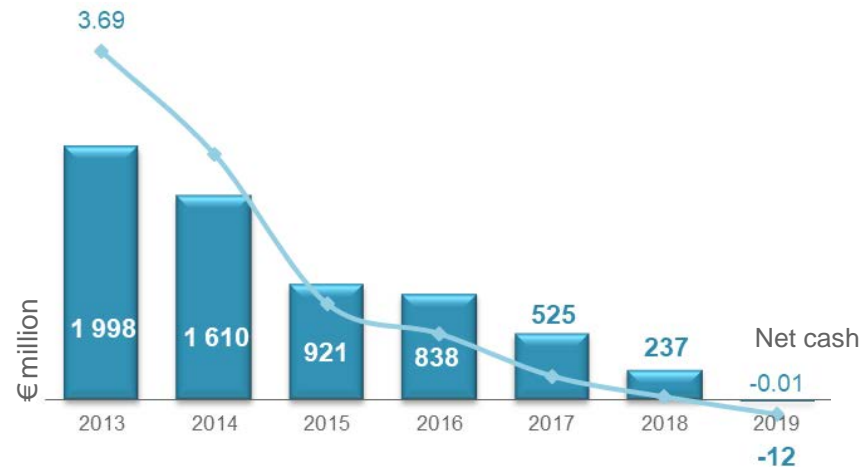
| € million   | Actual      |             | Variance     |            |
|---|-------------|-------------|--------------|------------|
|   | 2019        | 2018        | Actual rates | CER        |
| <b>Profit</b>   | <b>817</b>  | <b>823</b>  | <b>-1%</b>   | <b>15%</b> |
| Attributable to UCB shareholders                                      | 792         | 800         | -1%          | 15%        |
| Attributable to non-controlling interests                             | 25          | 23          | 8%           | 2%         |
| <b>Profit attributable to UCB shareholders</b>                        | <b>792</b>  | <b>800</b>  | <b>-1%</b>   | <b>15%</b> |
| Total impairment, restructuring and other income (-)/expenses         | 50          | -4          | >-100%       | >-100%     |
| Income tax on impairment, restructuring and other expenses (-)/credit | -1          | 7           | >-100%       | >-100%     |
| Profit (-)/loss from discontinued operations                          | -2          | -8          | -71%         | -73%       |
| Amortization of intangibles linked to sales                           | 154         | 134         | 14%          | 13%        |
| Income tax on amortization of intangibles linked to sales             | -17         | -28         | -39%         | -39%       |
| <b>Core profit attributable to UCB shareholders</b>                   | <b>974</b>  | <b>901</b>  | <b>8%</b>    | <b>23%</b> |
| Weighted average number of shares (million)                           | 187         | 188         | -1%          |            |
| <b>Core EPS attributable to UCB shareholders (€)</b>                  | <b>5.20</b> | <b>4.78</b> | <b>9%</b>    | <b>24%</b> |

# Strong cash flows

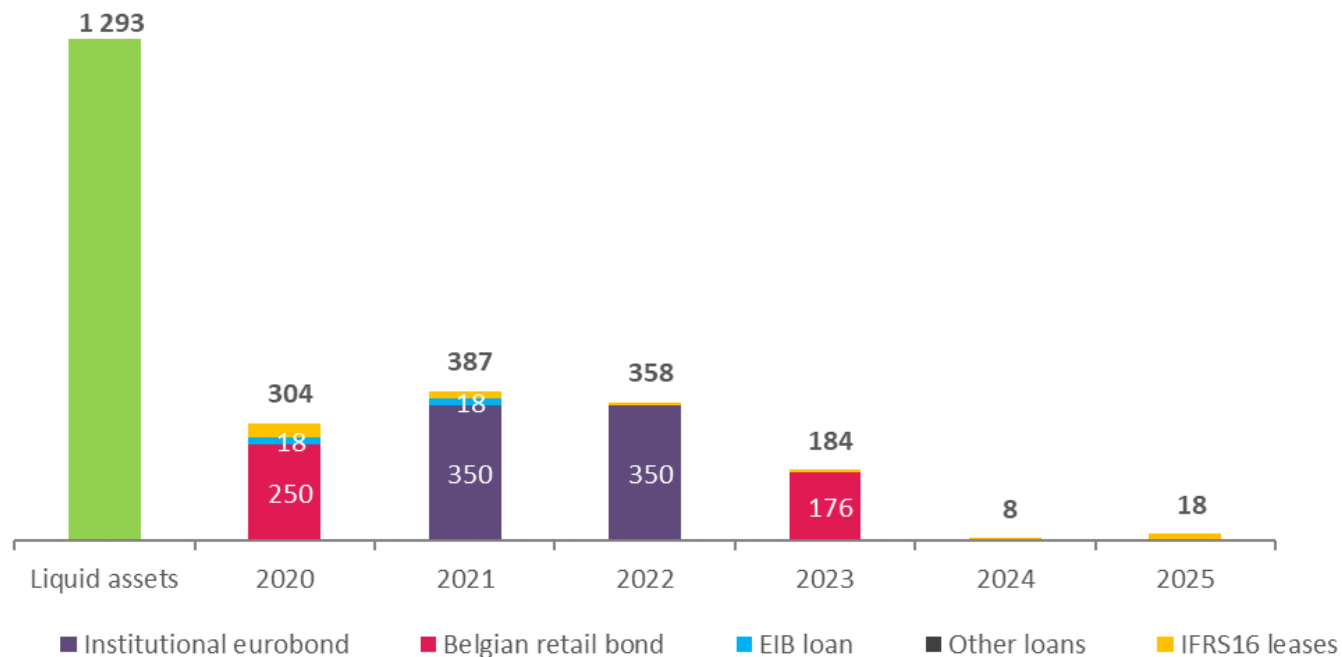
## Cash flow from continuing operations



## Net debt Net debt / rEBITDA ratio



# Debt maturity schedule (@ 31 December 2019)





# One UCB today: A global player

Presence in 38 countries  
complemented by a robust network of partners



**7 606**

employees worldwide



**50/50**

Women / Men



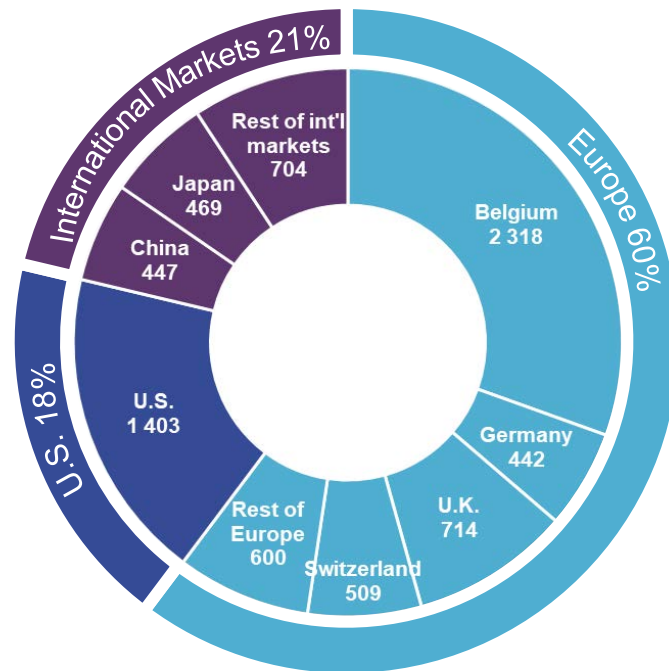
**1 069**

New colleagues



**12%**

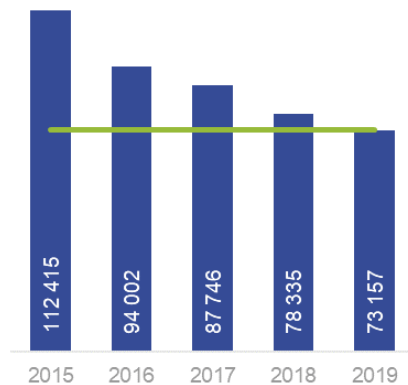
Employee turnover



## Our environmental targets by 2030

### CO<sub>2</sub> emissions

- 35%

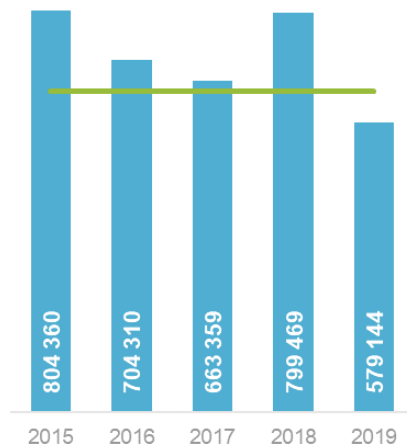


■ Carbon footprint (tons CO<sub>2</sub>)

— Objective -35%

### Water consumption

- 20%

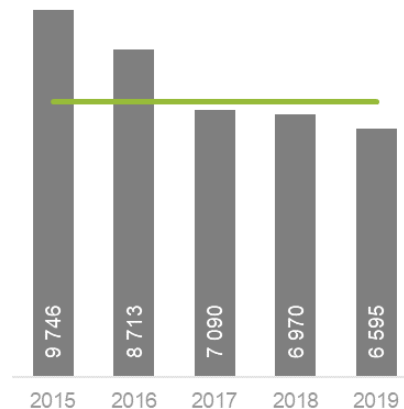


■ Water consumption (m³)

— Objective -20%

### Waste production

- 25%



■ Waste production (tons)

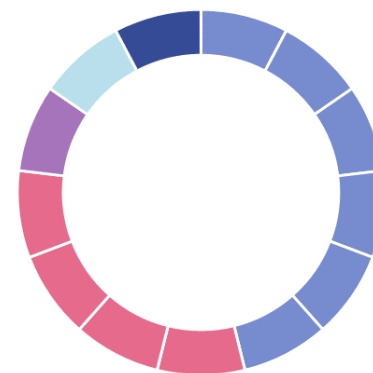
— Objective -25%

## Board of Directors

- **13 members**
  - Mandate: 4 year
  - Age limit: 70
- **5 women (38%)**
- **7 independent directors (54%)**
- **5 nationalities**



• Women • Men

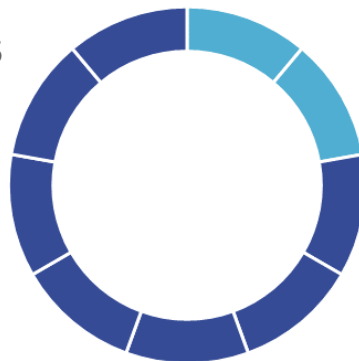


• Belgium • France  
• U.K. • U.S.  
• Denmark / Sweden

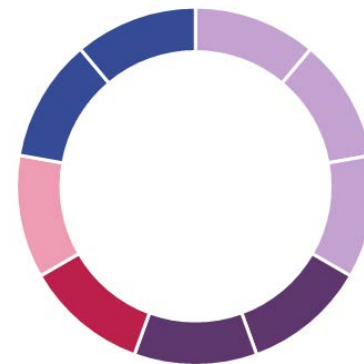
# Corporate governance

## Executive Committee

- **9 members**
  - Jean-Christophe Tellier, CEO since 2015
- **2 women (22%)**
- **5 nationalities**



● Women    ● Men

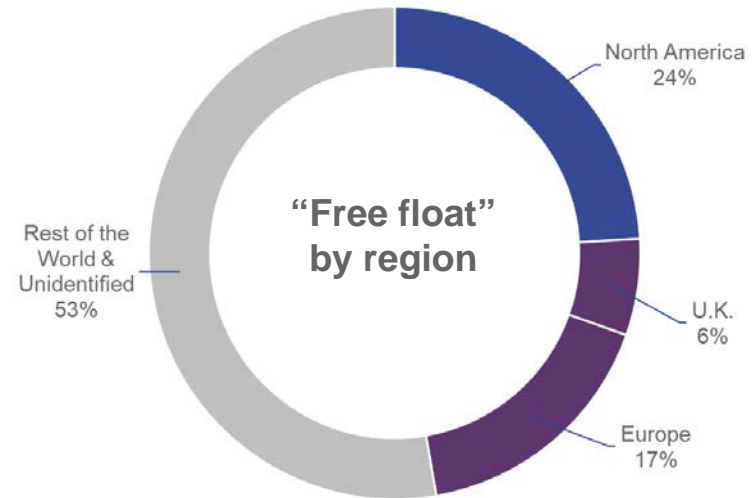
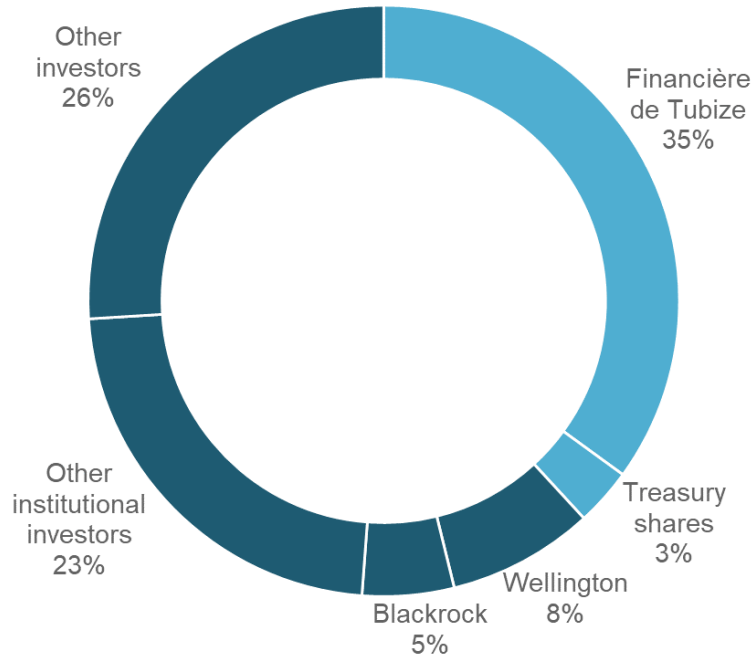


● Belgium    ● France  
● Germany    ● U.K. / South Africa  
● U.S.

# Stable shareholder base with free-float of 62%

2019 FY report - 69

Weighted average shares outstanding in 2019: 187 million



# UCB Investor Relations team

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**Check out our IR App &  
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